

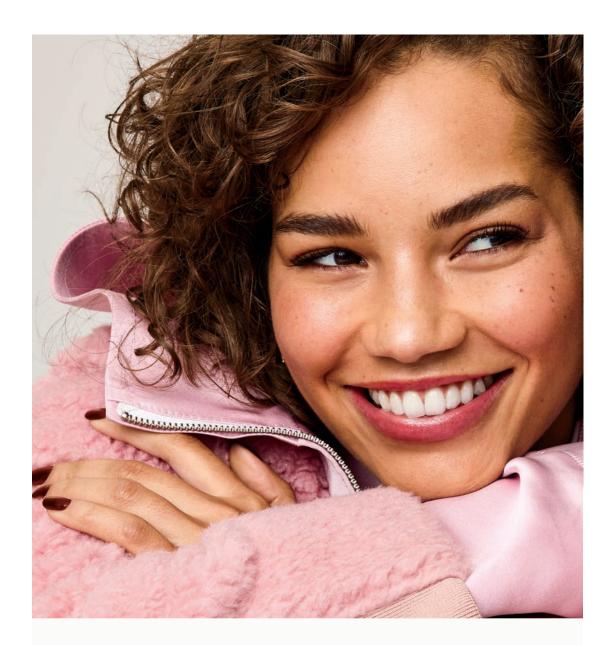
WHAT'S NEW 101

BIG NEWS!

For products that are not new and featured on the cover and the front section of the Brochure, you can now purchase them in What's New at 40% off the Brochure prices! This will help you promote key collections to customers and have product on hand for instant sales.

PREVIEW PRODUCTS

For all of the new products featured in What's New ("Preview Products"), you can purchase up to ten of everything! For example: if a lipstick comes in eight shades, you can purchase ten of each shade. Your discount for all new "Preview Products" is based on your Commission Level. For details about Commission Levels go to: Avon.com > Seller Central > Commissions and Sales Levels.



WHAT'S NEW + BROCHURE OFFER

FREE

FMG BEAUTY ORGANIZER

with any \$18 makeup purchase from pages 4-8 in What's New (excludes bundle offer)/or with any \$18 makeup purchase from select pages in the Brochure.

\$20 VALUE

fmg Beauty Organizer

Clear plastic holder with front pull drawer. $7\frac{1}{4}$ " L x 4" W x 2" H. Plastic. Imported.

Not sold separately. Limited quantities.

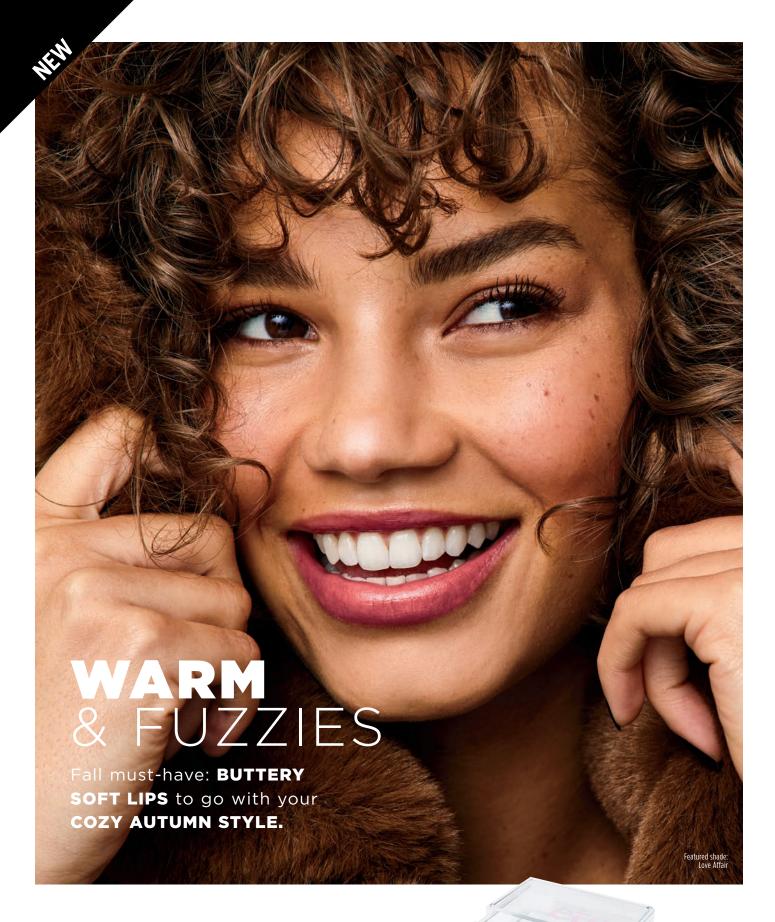




LET'S GET COZY & COLORFUL

As hot summer days turn into crisp fall nights, it's time to transition your makeup wardrobe for the season. Cozy textures and colorful combos are welcome additions as we ease into harvest hues.





fmg Beauty Organizer FREE Details, page 2. Limited quantities. Contents not included.



LOVE Lip Butter 101

APPLICATION

- One click delivers the perfect amount for a luscious wash of color.
- Multiple clicks allow for buildable, stronger pops of color. But don't "over click," or it won't retract back.

PERFECT PAIRINGS



Create the effect of a larger pout and add definition with fmg Glimmer Lip Liner.



fmg Magix Tint Radiant Tinted Moisturizer to brighten and blur imperfections.



fmg LOVE at 1st Lash Mascara for lush, voluminous lashes and eyes that pop.



At night... show your lips some love with **Anew Vitamin C Overnight Lip Mask** and wake up to super-nourished, kissable lips.

LIP BALM AND LIP BUTTER...WHAT'S THE DIFFERENCE?

Lip Balm

- Wax texture
- Colorless
- Primary use is to care for lips when they're chapped, cracked or sunburned
- Delivers a lightweight application

Lip Butter

- Creamier texture
- Buildable color
- Formulated with ingredients designed to help nourish, hydrate and plump lips naturally
- Delivers a richer, thicker application with a glossy finish



fmg Beauty Organizer FREE Details, page 2. Limited quantities. Contents not included.



fmg Glimmer Cream Eyeliner*

Soft sheen finish. Long-wearing. Retractable. Free from parabens, sulfates and talc. .01 oz. net wt. reg. \$9

Brochure Price: \$3.99 YOUR COST: \$2.39

*Packaging may vary.



Saturn Grey 372-711

CREAM Emerald Green 372-726

CREAM Blackest 372-817

> CREAM Majestic

> 372-692

CREAM Cosmic Brown 372-745

CREAM

Starry

372-730

fmg LOVE at 1st Lash Mascara

Volumizing and lengthening heart-shaped fibers plus intense black pigments. Love Complex™ with lycopene, olive oil and vitamin E. Transfer-resistant. Clump-, flake- and smudge-proof. .3 fl. oz. Blackest Black 374-570

reg. \$15

Brochure Price: \$12.99 YOUR COST: \$7.79

fmg Colors of LOVE **Hi-Brow Tinted Brow Gel**

Water-resistant, smudgeand flake-proof formula fills, grooms and shapes for 24-hour wear. With heart-shaped fibers, clay and vitamin E. Soft matte finish. Tapered micro-brush. .11 fl. oz.

reg. \$17 Brochure Price: \$12.99 YOUR COST: \$7.79



Blonde 373-297



Medium Brown 373-388





fmg Glimmer **Eyeshadow Quad**

Color-coordinated shades. Creamy soft powder formula hugs lids with rich color for all-day wear, without the fallout. Free from parabens and fragrance. Available in Multi or All Matte. .21 oz. total net wt.

reg. \$15 Brochure Price: \$11.99 YOUR COST: \$7.19







fmg Beauty Organizer
Details, page 2. Limited quantities. Contents not included.





BUY

NEW

6 fmg LOVE Lip Butters in Pucker Up, Tease, Secret Crush, Rendezvous, Flirtatious and Love Affair Each, .09 oz. net wt. \$102 total value

GET FREE

3 fmg Glimmer Lip Liners in Simply Spice, Chocolate and Mystery Mauve Each, 01 oz. net wt. (Packaging may vary.) \$27 value

Award Sales*: \$39 Order Number: 644-611 No Limit Offer. No Commission.

*Based on the "Your Cost" price. †Based on Brochure regular prices. Includes value of free products.





WHAT'S NEW + BROCHURE OFFER

Full-Size Anew Vitamin C Overnight Radiant Mask

with any \$30 skin care purchase from pages 10-11 in What's New/or any \$30 skin care purchase from select pages in the Brochure. \$36 value. Limited quantities.

Unmask firmer-looking, glowing skin



Farm Rx Amazon **Berry Boost Moisturizing &** Firming Mask Ultra-moisturizing face mask with acai berry, Brazil nut oil plus murumuru and cupuaçu butters. Helps skin look firmer, smoother and tighter. 3 fl. oz. 827-608 reg. \$37 now \$27.99 C \$20.99 P \$19.59 PRP \$16.79

Farm Rx Pineapple Plus Radiance Boosting Mask

With pineapple extract, known to contain natural alpha hydroxy acid, plus an antioxidant-rich fruit complex to help skin look smoother and more radiant. 3 fl. oz.

827-627 reg. \$37 now \$27.99 C \$20.99 P \$19.59 PRP \$16.79 **HOW TO USE**

At night, massage an even layer onto cleansed skin and leave on overnight.

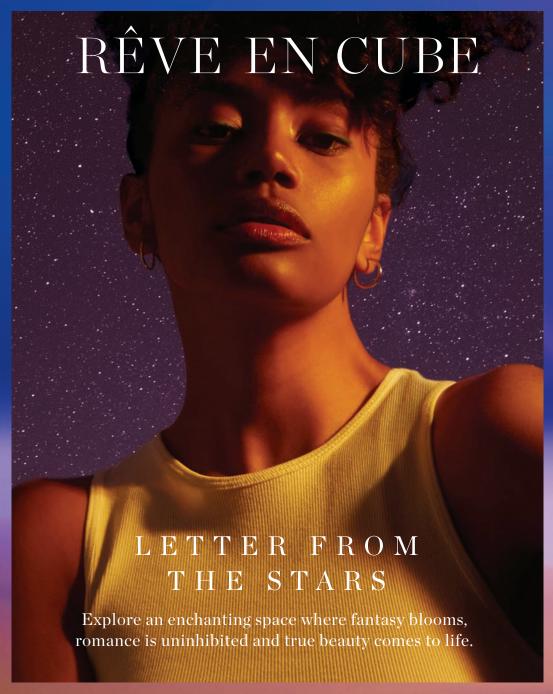
HOW TO ADD TO YOUR REGIMEN

PM: Apply as the last step after cleanser, toner (if using) and serums/treatments.

AM: The Farm Rx Amazon Berry Boost Moisturizing & Firming Mask can also be used as an alternative to your daytime moisturizer. Apply after cleanser, toner (if using) and serums/treatments. Follow with SPF.



introducing





WHAT'S NEW + BROCHURE OFFER

FREE

Rare Pearls Body Lotion with any \$30 full-size Rêve en Cube Letter purchase from this page in What's New (excludes samples). In Brochure: FREE with any \$30 fragrance purchase from select pages. \$10 value. Limited quantities.

Letter from the stars 100 ml / 3.4 fl. oz. Rêve en Cube Letter from the Stars The stars beam brightly against the evening sky, guiding you to a dreamy world that shines with fragrant sparkling notes. 3.4 fl. oz. 756-567 reg. \$70 now \$59 C \$44.25 P \$41.30 PRP \$35.40 Top: Radiant *Dry:* Fuzzy Peach, Mid: Sweet Grapefruit, Gardenia, Jasmine

FRAGRANCE SELLING 101

HOST A FRAGRANCE PARTY!

- Invite top fragrance customers and new customers for an in-person or virtual event.
- Have samples on hand to build the buzz.
- Think of fun and engaging ways to bring the fragrance and notes to life through photos or props.
- Highlight the FREE Rare Pearls Body Lotion offer in the Brochure—a \$10 value.

EMPHASIZE THE LUXURIOUS EXPERIENCE

A luxury fragrance is more than just a scent, it's about the feelings and moods it evokes. You can bring this to life through storytelling and using descriptive words to help connect the customer to the identity of the fragrance. Speak to the enchanting notes, and let them try it themselves to fully experience all the layers of the fragrance.

SAMPLE YOUR WAY TO SALES

- Create anticipation of our new luxury fragrance by offering samples to your customers, family and friends in advance of the launch. Ask them to give their opinion on the scent. Everyone wants to be the first to try a new fragrance!
- Put a sample in every customer's order or slip it into their Brochure.
 Follow up in a few days to see how they liked it.

RÊVE EN CUBE LETTER FROM THE STARS fruity floral Pack of 3 Samples 708-970 reg. \$4 now \$3.75



USE THE FRAGRANCE WHEEL on Avon.com to help guide your customer on scents they may like.



Animal Impression Collection

Black cord with Muranolike glass beads and goldtone accents.

Necklace and Earrings Gift Set

16½" L with 3½" extender. Pendant, 1¾4" L. Pierced drops, ¾4" L. **732-112**

reg. \$24.99 now \$19.99 the set C \$14.99

P \$13.99 PRP \$11.99

Faux-Tiger-Eye Dial Watch

Black leatherlike faux-croc strap, 9" L. Pavé case, 32mm diam. 731-030 reg. \$46.99 now \$36.99

C \$27.74 P \$25.89

PRP \$22.19

Coil Bracelet One size fits most. 732-203

reg. \$16.99 now \$12.99

C \$9.74 P \$9.09

PRP \$7.79



3-Piece Special Offer

For all Representatives get the entire collection with watch at an amazing value! 814-984

YOUR COST: \$39.99

Award Sales: \$39.99*
No Limit Offer.
No Commission.

OVER \$88 VALUE

*Based on the "Your Cost" price.

Serpent Pavé Collection Crystal pavé and emerald-like glass stones set in goldtone.

Necklace

16½" L with 3½" extender. Pendant, 1" L. 731-063 reg. \$16.99

now \$12.99 C \$9.74 P \$9.09

PRP \$7.79

Earrings

3/4" L drops. Pierced.731-097

reg. \$12.99 now \$9.99

C \$7.49 P \$6.99

PRP \$5.99

Ring

1" L. 6 **731-116** 8 **731-226**

10 **731-580** reg. \$12.99

now \$9.99

C \$7.49 P \$6.99 PRP \$5.99



3-Piece Special Offer

For all Representatives get the necklace, earrings and bracelet at an amazing value! 364-793

YOUR COST: \$20.99

Award Sales: \$20.99* No Limit Offer. No Commission.

OVER \$50 VALUE

*Based on the "Your Cost" price.

Filigree Chocolate Owl CollectionPavé stones and chocolate plating set in silvertone.

Stretch Ring Stretches to fit most. Approx. 1/2" W. 732-060 reg. \$12.99 now \$9.99 c \$7.49

P \$6.99 PRP \$5.99 **Pendant**

Necklace 16½" L with 3½" extender. Pendant, 1/2" L. 731-609

reg. \$22.99 now \$16.99 c \$12.74

P \$11.89 PRP \$10.19 Drop Earrings 11/4" L drops. Pierced. 732-040

reg. \$10.99 now \$8.99 c \$6.74 P \$6.29

PRP \$5.39 Watch

Case with crystal stone accents.
Black leatherlike strap, 9" L.
Silvertone case,
24mm x 36mm.
741-845

reg. \$49.99 now \$39.99 c \$29.99

P \$27.99 PRP \$23.99

Bracelet With CZ stones. One size fits most. Largest charm, ³/₄" L. **732-021** reg. \$16.99 now \$12.99 c \$9.74







Megapack Earrings
12 pairs of pierced
studs. Colored glass
stones. Largest,
approx. 1/2" L.
739-265
reg. \$22.99
now \$16.99
the pack
C \$12.74
P \$11.89
PRP \$10.19



Butterfly
Purple/
Goldtone
735-130

Peacock
Blue/
Silvertone
732-332

Delicate Necklace
16/2" L with 31/2" extender. Pendant, approx. 1" L.
reg. \$16.99 now \$12.99 each
C \$9.74 P \$9.09 PRP \$7.79



dark beauty

Genuine black onyx is embraced with sparkling CZ stones

Sterling Silver Genuine Onyx Halo Collection

Genuine onyx stone with CZ accents set in sterling silver.

Necklace 17" L with 1" extender. Pendant, ½" L; 1.25 carat equivalent. 741-850 reg. \$69.99 now \$54.99 C \$41.24 P \$38.49

PRP \$32.99

Earrings
1/4" L studs;
.75 total
carat weight
equivalent.
Pierced.
742-048
reg. \$67.99
now \$52.99
C. \$39.74
P. \$37.09
PRP \$31.79

Ring
1/2" W; 1.75 carat
equivalent.
Sizes:
5 743-723 8 774-941
6 774-372 9 774-956
7 774-406 10 776-064
reg. \$69.99
now \$54.99

C \$41.24

P \$38.49

PRP \$32.99





Victorian-inspired lacy luxe



❖ Lace Appliqué Blouse

Blue high-crew-neck blouse with cutout lace appliqué, button closure on back neck and long cuffed bubble sleeves. Viscose/ spandex. Center back length: 25" on medium; 26¹/₂" on 1X. Machine wash, dry flat. Imported. XS(0-2) **614-366** S(4-6) **614-385** M(8-10) **614-442** L(12-14) **614-457** XL(16) **614-610** 1X(18W-20W) **614-624** 2X(22W-24W) **615-396** 3X(26W-28W) 615-745

reg. \$58.99 now \$46.99 C \$37.59 P \$37.59 PRP \$35.24

* Faux-Leather Blazer

Black blazer with peak lapel and one-button closure on front, long sleeves with button detail, slit pockets and back vent. Lined. Polyester/spandex with polyurethane coating/polyester lining. Center back length: 28" on all sizes. Dry clean only. Imported.

SS(0-2) 624-310
S(4-6) 624-325

M(8-10) 624-344 L(12-14) 624-359 XL(16) 624-378 1X(18W-20W) 624-416 2X(22W-24W) 624-420 3X(26W-28W) 624-526

reg. \$74.99 now \$59.99 C \$47.99 P \$47.99 PRP \$44.99



* Satin Smocked Blouse

Floral printed burgundy blouse with split V-neck, small ruffles and tie detail on neckline, smocking at shoulders and long sleeves with elastic cuffs. Polyester/spandex. Center back length: 25½" on medium; 27" on 1X. Machine wash, line dry. Imported.

XS(0-2) 620-846 S(4-6) 621-110 M(8-10) 621-235 L(12-14) 621-273 XL(16) 621-383 XL(16) 621-383 3X(26W-24W) 621-823 3X(26W-28W) 621-880

reg. \$49.99 now \$39.99 C \$31.99 P \$31.99 PRP \$29.99

APPAREL SIZE CHART			
SIZE	BUST	WAIST	HIP
XS 0/2	30.5"-32"	23.5"-25"	32.5"-34"
S 4/6	33.5"-35"	26.5"-28"	35.5"-37"
M 8/10	36.5"-38"	29.5"-31"	38.5"-40"
L 12/14	39.5"-41"	32.5"-34"	41.5"-43"
XL 16	43"-44"	35.5"-36.5"	44.5"-45.5"
1X 18W/20W	46.5"-48.5"	39"-41"	48"-50"
2X 22W/24W	50.5"-52.5"	43"-45"	52"-54"
3X 26W/28W	54.5"-56.5"	47"-49"	56"-58"

2-PACK



cool cutouts

❖ 2-Pack Cutout Tops

Includes solid brown and fuchsia long-sleeve tops with cutout detail on chest and right shoulder. Polyester/spandex. Center back length: 25" on medium; 27" on 1X. Machine wash dry flat Imported

wash, dry flat. Imported.

XS(0-2) **619-019** XL(16) **619-262**S(4-6) **619-210** 1X(18W-20W) **619-277**M(8-10) **619-243** 2X(22W-24W) **619-281**L(12-14) **619-258** 3X(26W-28W) **619-607**

reg. \$56.99 now \$44.99 the pack

C \$35.99 P \$35.99 PRP \$33.74





a breezy button-down



...in a free-flowing, easy fit

Open Front Plaid Cardigan

Blue plaid long cardigan with open front and 3/4 sleeves. Polyester/spandex. Center back length: 37" on medium; 39" on 1X. Machine wash, line dry Imported. XS(0-2) **622-523** S(4-6) **622-781** M(8-10) **623-257** L(12-14) 623-940 XL(16) 624-139 1X(18W-20W) **624-143** 2X(22W-24W) **624-215** 3X(26W-28W) **624-249**

reg. \$56.99 now \$44.99 C \$35.99 P \$35.99 PRP \$33.74

♦ Slim Faux-Suede Pant

Black slim-fitting faux-suede pants with elastic waist. Polyester/spandex. Inseam: 281/2" on all sizes. Hand wash, line dry. Imported. XS(0-2) **624-894** S(4-6) **625-173** M(8-10) **625-192** L(12-14) 625-211 XL(16) 625-738 1X(18W-20W) **625-800** 2X(22W-24W) **625-829** 3X(26W-28W) **626-237**

reg. \$49.99 now \$39.99 C \$31.99 P \$31.99 PRP \$29.99

♦ Button Front Top

Grey button-front top with functional button placket, chest pockets and long sleeves with tab detail. Polyester/ rayon/spandex. Center back length: 26" on medium; 28" on 1X. Machine wash, dry flat. Imported. XS(0-2) **621-895** S(4-6) **621-900** M(8-10) 621-914 L(12-14) **621-971** XL(16) **622-026** 1X(18W-20W) 622-451 2X(22W-24W) **622-504** 3X(26W-28W) **622-519**

reg. \$46.99 now \$36.99 C \$29.59 P \$29.59 PRP \$27.74

Color-changing leaves...and tees



❖ 4-Pack **Crew-Neck Tees**

Includes solid burgundy, fuchsia and grey, and blue printed tees with crew neck and slight curved hemline. Cotton/polyester. Center back length: 25" on medium; 27' on 1X. Machine wash, dry flat. Imported. XS(0-2) **616-560** S(4-6) **616-574** M(8-10) **616-760** L(12-14) 617-953 XL(16) 618-118 1X(18W-20W) **618-137**

2X(22W-24W) **618-486** 3X(26W-28W) **618-983** reg. \$49.99 now \$39.99 the pack C \$31.99 P \$31.99 PRP \$29.99

❖ 2-Piece Wide-Leg Pant Set Burgundy set includes long-sleeve collared top with contrasting satin button placket and pocket; and wide leg pants with elastic waistband, side seam pockets and satin trim down seams. Body: polyester/spandex. Contrast trim: polyester/spandex. Center back length: 25" on medium; 27" on 1X. Inseam: 25" on all sizes. Machine wash, line dry Imported. XS(0-2) **620-004** S(4-6) **620-042** M(8-10) **620-095** L(12-14) **620-186** XL(16) **620-190** 1X(18W-20W) **620-262** 2X(22W-24W) **620-277** 3X(26W-28W) **620-592** reg. \$69.99 now \$54.99 the set

C \$43.99

P \$43.99

PRP \$41.24



autumn stroll

Classics turn over a new leaf with Western flair, chunky chains and metallic touches.



❖ Metallic Slide Sneaker With Charms

Metallic taupe slipon sneaker slides with 11/4" platform, elastic gore on upper for easy on/ off and cushion insole. Man-made materials. Half sizes, order size up. Imported.

6M **604-904** 7M **604-995**

8M **608-929**

9M **609-542** 10M **610-160**

11M **611-591** reg. \$42.99

now \$32.99 **C** \$26.39

P \$26.39 PRP \$24.74

❖ Chain Loafer

Black loafers with 11/4" block heel, goldtone chain and charm detail on upper and wavy cushion insole. Man-made materials. Half sizes, order size up. Imported.

6M **603-798** 7M **603-893**

8M **604-502**

9M **604-517** 10M **604-722** 11M **604-885**

reg. \$46.99 now \$36.99

C \$29.59 P \$29.59 PRP \$27.74





EXCLUSIVE OFFERS

FRESH FOR FALL

Our top-to-toe picks for the season



FASHION BUNDLE INCLUDES

(Product details, pages 18-20)

Satin Smocked Blouse \$49.99 value

Satin Printed Dress \$56.99 value

Lace Appliqué Blouse \$58.99 value

Order bundle by size: XS(0-2) **826-180** S(4-6) **828-418** M(8-10) **838-381** L(12-14) **847-951** XL(16) **848-939** 1X(18W-20W) **849-150** 2X(22W-24W) **849-624** 3X(26W-28W) **849-643**

Award Sales*: **\$79.99**

No Limit Offer.



FOOTWEAR BUNDLE INCLUDES

(Product details, page 23)

Chain Loafer With Charms \$46.99 value

Metallic Slide Sneaker \$42.99 value

Western Bootie \$64.99 value

Order bundle by size (half sizes, order up):

6M **852-870** 7M **853-700**

7M **853-700**

8M **854-270**

9M **855-019**

10M **855-702**

11M **856-417**

Award Sales*: **\$74.99**

No Limit Offer.

*Based on the "Your Cost" price. †Based on Brochure regular prices.



❖ Playtex[®] Ultra Soft No Poke Dreamwire[™] Bra (US4833)

No pinching. No poking. Smooth soft lace with satin neckline and underarm. 4-Way TruSUPPORT® design. Convertible, adjustable straps. Back closure. Non-foam, lightly lined cups. Nylon/spandex. Hand wash, line dry. Imported. Sizes: 38-42B,C,D,DD,DDD; 44C,D,DD,DDD; 46D,DD (all colors).

reg. \$46 now \$36.99 C \$29.59 P \$29.59 PRP \$27.74









Order your Preview Product colors and sizes on avon.com.



just for you

EXCLUSIVE OFFERS

DON'T MISS OUT!

The following bundles feature your customers' favorites with amazing savings. It's a great way to earn additional award sales and help you reach President's Club or your next President's Recognition Program title!















BUY

HOMESTAR

Rangehood & Kitchen Degreaser 16.2 fl. oz. \$13.99 value **Multi Purpose** Cleaner Natural citrus scent. 16.9 fl. oz. \$9.99 value

Floor Cleaner Fresh lavender scent. 25.3 fl. oz.

\$9.99 value

Bathroom Cleaner Fresh green apple scent. 25.4 fl. oz \$11.99 value **Foaming Toilet Bowl Cleaner** Includes five pouches. 10.6 oz. total net wt. \$12.99 value

HOMESTAR

2 Cook Top & Stainless **Steel Cleaning Wipe Packs** Each pack includes 50 wipes. \$19.98 total value

Award Sales*: \$29.99 Order Number: 712-323 No Limit Offer, No Commission.









BUY

FRESH FIJI 2 Hinoki **Room Sprays** With natural essential oils. Each, 13.5 fl. oz.

\$23.98 value

Orange Blossom Car Air Freshener Freshens for up to 50 days. \$7.99 value

White Cotton Car Air Freshener Freshens for up to 50 days. \$7.99 value

Fresh Cotton Gel **Beads Deodorizer** Neutralizes odors for up to 70 days. Plastic. 5.29 oz. net wt. \$11.99 value

FREE

FRESH FIJI Hinoki **Room Spray** With natural essential oils. 13.5 fl. oz. \$11.99 value

Fresh Cotton Gel **Beads Deodorizer** Neutralizes odors for up to 70 days. Plastic. 5.29 oz. net wt. \$11.99 value

Award Sales*: \$26.99 Order Number: 808-380 No Limit Offer. No Commission.

^{*}Based on the "Your Cost" price. †Based on Brochure regular prices. Includes value of free products.

exclising



ANEW

Ultimate Night Repair Serum 1 fl. oz. \$45 value Ultimate Supreme Eye Balm 0.1 oz. net wt. \$45 value Platinum Age Delay Serum 1 fl. oz. \$45 value Power Serum 1 fl. oz. \$45 value

Award Sales*: \$36.99 Order Number: 794-889 No Limit Offer. No Commission.





BUY

2 Farm Rx Pineapple Plus Instant Glow Toners Each, 5 fl. oz. \$50 total value Herb Day 365 Master Blending Facial Foaming Cleanser— Lemon & Grapefruit 5.7 fl. oz. \$5.25 value Rice & Ceramide Moisturizing Emulsion 5 fl. oz. \$8.25 value Rice Water Bright Mild Cleansing Water 16.9 fl. oz. \$14.40 value Herb Day 365 Amino Acid Facial Foaming Cleanser-Peony 5.7 fl. oz. \$11.99 value Isa Knox Anew Solaire Active Face & Body Protection Lotion Broad Spectrum SPF 50 2.7 fl. oz. \$31 value Farm Rx Pineapple Plus Instant Glow Toner Pack of 3 Samples \$1 value

Award Sales*: \$39.99 Order Number: 345-833 No Limit Offer. No Commission.



AVON CLASSICS COLOGNE

Night Magic woody floral Neroli, jasmine

and musk. 1.7 fl. oz. \$18 value

Dreamlife soft floral Mimosa flower,

aspirational rose and glowing amber. 1.7 fl. oz. \$18 value

Topaze soft floral

Jasmine, rose and sheer musk. 1.7 fl. oz. \$18 value

Sweet Honesty soft floral Lily of the

valley, rose and cedarwood. 1.7 fl. oz. \$18 value

Timeless soft floral Cardamom,

jasmine and patchouli. 1.7 fl. oz. \$18 value

Odyssey soft floral

Tuberose, ylangylang and warm oakmoss. 1.7 fl. oz. \$18 value

Award Sales*: \$23.99 Order Number: 372-051 No Limit Offer. No Commission.







YOUR COST \$98 VALUE

LYRD EAU DE PARFUM

Oud Rose woody floral

Spicy saffron, romantic rose and velvety patchouli. 1.7 fl. oz. \$38 value

Peony Rosé soft floral

Peony petals, pink currant and sheer musk. 1.7 fl. oz. \$24 value

Sparkling Neroli fresh citrus

Sparkling neroli, bergamot and warm musk. 1.7 fl. oz. \$36 value

Award Sales*: \$31.99 Order Number: 372-123 No Limit Offer. No Commission.





BUY

SENSES

Sparkling Grapefruit & Orange Blossom Hand Soap 10.1 fl. oz. \$13.99 value

Cozy Vanilla & Coconut Hand Soap 10.1 fl. oz. \$13.99 value Fresh Bergamot & Wild Mint Hand Soap 10.1 fl. oz. \$13.99 value

Sparkling

GET FREE

Grapefruit &
Orange Blossom
Hand Cream
2.5 fl. oz.
\$6 value

Cozy Vanilla & Coconut Hand Cream 2.5 fl. oz. \$6 value

Fresh
Bergamot
& Wild Mint
Hand Cream
2.5 fl. oz.
\$6 value

Award Sales*: \$17.99 Order Number: 820-565 No Limit Offer. No Commission.











BUY

SKIN SO SOFT

Botanical Essence Bath Oil 16.2 fl. oz. \$31 value Soft & Sensual Bath Oil 16.9 fl. oz. \$24 value Radiant Moisture Bonus-Size Bath Oil 25 fl. oz. \$30 value

GET FREE

4 Skin So Soft Original Shower Gels Each, 5 fl. oz. \$32 total value 3 Skin So Soft Original Beauty Bar Soaps Each, 3.17 oz. net wt. \$13.50 total value

Award Sales*: \$32.99 Order Number: 661-693 No Limit Offer. No Commission.







BUY

CHI® ESSENTIALS REVIVE **KERATIN + BONDING**

Restoring Shampoo 12 fl. oz. \$25 value

Restoring Conditioner 12 fl. oz. \$25 value

GET FREE

Skin So Soft Original Bonus-Size Bath Oil 25 fl. oz. \$30 value

Dr. Groot **Premium Scalp Cleansing Brush** \$19 value

Award Sales*: \$24.99 Order Number: 822-132 No Limit Offer. No Commission.



BUY

ELASTINE HEMPHARMX

Hydrating Shampoo 13.5 fl. oz. \$24 value

Hydrating Conditioner 13.5 fl. oz. \$24 value







GET FREE

2 Elastine Botanicals Rosemary & Sea Salt **Volumizing Shampoos**

Each, 6.7 fl. oz. \$9 total value

2 Elastine Botanicals Rosemary & Sea Salt Conditioners Each, 6.7 fl. oz. \$9 total value

Skin So Soft Original **Shower Gel** 5 fl. oz. \$8 value

Skin So Soft **Original Beauty Bar Soap** 3.17 oz. net wt. \$4.50 value

Award Sales*: \$21.99 Order Number: 815-942 No Limit Offer. No Commission.

^{*}Based on the "Your Cost" price. †Based on Brochure regular prices. Includes value of free products.



PREMIUM SKIN CARE SAMPLES

When you convert a skin care sample into a full-size sale, you can really boost your overall business. Use samples to introduce customers to some of our key skin care picks.













FARM RX BUNDLE

INCLUDES **PACKS OF 3** SAMPLES: Farm Rx Super Greens Multivitamin Moisture Cream (pack of 3), Farm Rx Bakuchiol Cream (pack of 3), Farm Rx Amazon Berry Boost Smoothing & Firming Body Cream (pack of 3), Farm Rx Pineapple Plus Instant Glow Toner (pack of 3) and 2 Packs of Farm Rx Pineapple Plus Brightening Jelly Serum (6 samples total). **046-361**

18 samples total for only \$1.29











LUXE IT UP BUNDLE

INCLUDES **PACKS OF 3** SAMPLES: Farm Rx Super Greens Multivitamin Moisture Cream, Anew Ultimate Night Repair Night Serum, Isa Knox LXNEW Platinum Sculpting Day Cream, Anew Platinum Age Delay Serum and Isa Knox LXNEW Platinum Sculpting Oil Serum. **381-875**

15 samples total for only 99¢















MOISTURIZING BUNDLE

INCLUDES: Anew Vitamin C Illuminating Priming Moisturizer (pack of 5), belif The True Cream Aqua Bomb Aloe (pack of 3), belif The True Cream Moisturizing Bomb (pack of 3), Farm Rx Super Greens Multivitamin Moisture Cream (pack of 3), Isa Knox LXNEW Platinum Sculpting Day Cream (pack of 3) and Isa Knox LXNEW Platinum Sculpting Oil Serum (pack of 3). 646-872

20 samples total for only \$2.99



ANEW VITAMIN C BUNDLE

INCLUDES SAMPLE PACK & TRY-IT SIZES: Anew Vitamin C Illuminating Priming Moisturizer (pack of 5 samples), Illuminating Priming Moisturizer, .23 fl. oz., and Brightening Eye Cream, .10 fl. oz. **882-724**

5 samples + 2 try-it sizes for only \$3.99



If your customer is placing a makeup or skin care order, present a skin care sample as a thank-you gift. Don't forget to follow up! The best time is after the first weekend you gave it to your customer. Ask how she liked the texture and what she thought of the product.

LOVE AT FIRST TRY

Samples are a win-win...fun freebies for your customers, and potential full-size sales for you!

FRAGRANCE VIAL-ON-CARD SAMPLES

Each vial allows for several fragrance applications for a premium sampling experience. Follow up to see what your customers thought of the scent.



RÊVE EN CUBE LETTER FROM THE STARS fruity floral Pack of 3 Samples 708-970 reg. \$4 NOW \$3.75



RÊVE EN CUBE MISTY GREEN soft floral Pack of 3 Samples 020-373 reg. \$4 NOW \$3.75



RÊVE EN CUBE LYING ON A CLOUD fresh green floral Pack of 3 Samples 566-109 reg. \$4 NOW \$3.75



LYRD
PEONY ROSÉ
soft floral
Pack of 5 Samples
616-263
reg. \$4.25
NOW \$2.50



FAR AWAY BALI fruity floral Pack of 5 Samples 269-653 reg. \$4 NOW \$2.25



IMARI AMOR woody floral Pack of 5 Samples 153-650 reg. \$2.25 NOW \$1.75



FAR AWAY amber floral Pack of 5 Samples 451-207 reg. \$2.25 NOW \$1.75



RARE PEARLS soft floral Pack of 5 Samples 006-400 reg. \$2.25 NOW \$1.75



HAIKU SACRED INTENSE fruity floral Pack of 5 Samples 359-764 reg. \$4.25 NOW \$2.50



HAIKU fresh green floral Pack of 5 Samples 578-367 reg. \$2.25 NOW \$1.75



MESMERIZE fresh aromatic Pack of 5 Samples 006-449 reg. \$2.25 NOW \$1.75



STUDIO 1886 GENTLEMAN woody fougère Pack of 3 Samples 887-248 reg. \$4.50 NOW \$2.75



WILD COUNTRY fresh aromatic Pack of 5 Samples 006-453 reg. \$2.25 NOW \$1.75



BLACK SUEDE fresh aromatic Pack of 5 Samples 006-468 reg. \$2.25 NOW \$1.75

MAKEUP SAMPLES

Help your customers find their perfect shades and experience our formulas.



fmg GLOKOLOR Hybrid Face Primer Mini .17 fl. oz. 928-598 reg. \$10



Love at 1st Lash Mini Mascara Blackest Black. .135 fl. oz. 698-704 reg. \$7 NOW \$3



fmg Cashmere
24 Hour Foundation
Sample Packs
3 samples per pack.
Light-Medium-592-966
Medium-Tan 592-970
Tan-Deep 592-985
reg. \$4 NOW \$3 each pack



fmg Glimmer Satin Lipstick Sample Pack Includes 10 samples: Wildrose, Rose Angel, Luna, Hibiscus, Sierra Sunset, Poppy, Violet Night, Windstorm, Wildflower, Celestial. Total 0.212 oz. net wt.; equivalent to over 2 full-size fmg Glimmer Satin Lipsticks. 053-025 reg. \$22 NOW \$3.25

JEWELRY

Bracelet Pillow Black velvet-like fabric and cardboard. Imported. 3" L x 3" W. 149-230 \$4.99



FACE & BODY CARE SAMPLES

Let your customers experience the luxurious textures of some of our key products.



FARM RX
PINEAPPLE PLUS
INSTANT GLOW
TONER
Pack of 3 Samples
506-435
reg. \$1
NOW 59¢



FARM RX SUPER GREENS REFRESHING EYE CREAM Pack of 3 Samples 042-940 reg. \$1 NOW 59¢



FARM RX AMAZON BERRY BOOST LIFTING & FIRMING SERUM Pack of 3 Samples 042-973 reg. \$1 NOW 79¢



FARM RX AMAZON BERRY BOOST SMOOTHING & FIRMING BODY CREAM Pack of 3 Samples 506-617 reg. \$1 NOW 59¢



FARM RX BAKUCHIOL CREAM Pack of 3 Samples 792-848 reg. \$1 NOW 79¢



FARM RX
PINEAPPLE
PLUS BRIGHTENING
JELLY SERUM
Pack of 3 Samples
506-530
reg. \$1
NOW 59¢



FARM RX SUPER GREENS MULTIVITAMIN MOISTURE CREAM Pack of 3 Samples 307-913 reg. \$1 NOW 59¢



FARM RX SUPER GREENS REFRESHING GEL CLEANSER Pack of 3 Samples 497-151 reg. \$1 NOW 59¢



FARM RX GREEN GODDESS FACIAL OIL Pack of 5 Samples 759-456 \$2.50



VITAMIN C ILLUMINATING PRIMING MOISTURIZER Pack of 5 Samples 962-709 reg. \$2.50 NOW \$2.15



ISA KNOX LXNEW ULTIMATE DAY CREAM Pack of 3 Samples 549-596 reg. \$1 NOW 69¢



ISA KNOX LXNEW ULTIMATE REJUVENATING SERUM Pack of 3 Samples 034-668 reg. \$1 NOW 89¢



ISA KNOX ANEW CLINICAL LINE ERASER WITH RETINOL [1.0%] ADVANCED RETINOL SERUM Pack of 3 Samples 787-020 reg. \$2 NOW \$1.49



ISA KNOX LXNEW PLATINUM SCULPTING DAY CREAM Pack of 3 Samples 731-690 reg. \$1 NOW 69¢



ISA KNOX LXNEW PLATINUM SCULPTING OIL SERUM Pack of 3 Samples 731-704 reg. \$1 NOW 89¢



ISA KNOX ANEW CLINICAL COLLAGEN BOOSTER FIRMING CREAM Pack of 3 Samples 578-773 reg. \$1 NOW 69¢



ISA KNOX ANEW CLINICAL COLLAGEN BOOSTER REJUVENATING SERUM AMPOULES Pack of 3 Samples 351-266 reg. \$3 NOW \$2.50



AQUA BOMB ALOE Pack of 3 Samples 994-081 reg. \$1 NOW 69¢



MOISTURIZING BOMB Pack of 3 Samples 836-575 reg. \$1 NOW 69¢



REVITALIZE & REVEAL INTENSIVE PEEL Pack of 3 Samples 533-806 reg. \$1 NOW 69¢



ANEW ULTIMATE NIGHT REPAIR SERUM Pack of 3 Samples 491-866 reg. \$2 NOW 75¢



ANEW PLATINUM AGE DELAY SERUM Pack of 3 Samples 491-885 reg. \$2 NOW 75¢





Paeonol from rare peonies

Helps visibly improve the appearance of skin texture, tone and clarity.





Macadamia Oil

Helps protect skin to reduce the look of lines and wrinkles



Volume Cream (pink)

Rice Bran Extract (antioxidant oryzanol)

Helps protect skin's natural fats (lipids); skin looks youthfully plumped.



Firming Cream (white)

Peptides

Help support skin's natural renewal process for firmer-looking skin.



LXNEW Platinum



Hibiscus FlowerContains antioxidants for visibly firmer, youthfully plumped skin.

ISA KNOX LXNEW
PLATINUM
SCULPTING COLLECTION

LXNEW PlatinumSculpting Night Cream

For visibly firmer, youthfully plumped skin.



88%*
people said skin feels
and looks smoother,
and is visibly improved

100%*
people said skin
looks replenished

*In 7 days of use, based on a consumer study.

What our customers say...

******* 4.6

as of 10/18/22 on Avon.com

Texture is luxurious. Smells lovely.

Feels wonderful on my skin. I feel the firming effect.

Makes my skin feel smoother and firmer.



Hibiscus Extract
Helps skin look firmer,
and youthfully plumped.



Panthenol (provitamin B5)
Helps improve hydration
so skin looks smoother, softer.



Squalane
Helps repair moisture barrier
for visibly smoother skin.

THE

5-PIECE SET

YOUR COST: \$24 CUSTOMER PRICE: \$40 OVER \$144 VALUE[†] **AWARD SALES: \$24***

872-583 No limit offer. No commission.

*Based on the "Your Cost" price.
*Based on Brochure regular prices.

BE KIND TO YOUR SKIN...HYDRATE AND PROTECT IT ALL OVER!.

COLLECTION INCLUDES:

Isa Knox Anew Clinical **Line Eraser** with Retinol Treatment 1 oz. net wt.

\$45 value

Anew Hydra Fusion **Gel Cream** 1.7 oz. net wt. \$34 value

Avon Sun Protection+ **Natural Mineral** Sunscreen **Lotion for Body Broad Spectrum UVA/UVB SPF 40**

3 fl. oz. \$21 value **Skin So Soft Botanical Essence** Bath Oil 16.2 fl. oz. \$31 value

Senses Fresh Bergamot and Wild MInt Hand Soap 10.1 fl. oz. \$13.99 value



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NEW

ON

SUN

Protection[†] natural mineral

sunscreen lotion

for W SPF 40

hypoallergenic der/sweat resistar

90 mL / 3.0 FL OZ

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