

WHAT'S NEW 101

BIG NEWS!

You can now purchase all the front cover feature products in *What's New*, even if they are not new! They will be available for purchase at 40% off the Brochure prices. This will help you promote key collections to customers and have product on hand for instant sales.



- ▶ This is your opportunity to buy new products ("Preview Products") in advance of the Brochure.
- ➤ You can buy 10 of everything!
- ▶ The pricing for Contender (with \$40+ in Campaign sales), Premier and President's Recognition Program is shown in What's New. Your Preview Product Discount is based on your Commission Level (see chart below), and will be applied at checkout.

WHAT'S NEW GLOSSARY

CONTENDER (C):

A Representative with Award Sales up to \$4,999 per year.

PREMIER (P):

A Representative with Award Sales of \$5,000 to \$9,999 per year.

PRESIDENT'S RECOGNITION PROGRAM (PRP):

A Representative with Award Sales of \$10,000 or more per year.

PRODUCT ORDERING GUIDELINES:

All of our new products are featured in *What's New.* For each item, you can purchase up to ten—to try, to showcase and to sell to your customers. You can experience all of the colors, sizes and varieties. For example: if a lipstick comes in eight shades, you can purchase ten of each shade.

PREVIEW PRODUCT DISCOUNT: Your *What's New* discount is based on your Commission Level.

For details about Commission Levels go to: Avon.com > Seller Central > Commissions and Sales Levels.

REPRESENTATIVE LEVEL

Sales Level	Campaign Sales	Annual Sales	Beauty/ Jewelry	Fashion/ Home
Contender	\$0-\$39.99		0%	0%
Contender	\$40.00 +		25%	20%
Premier	No minimum	\$5,000	30%	20%

GET READY! Buy C11 Preview Products with your C9 and C10 orders. Order C11 Brochures when placing your C9 product orders.

PRESIDENT'S RECOGNITION PROGRAM LEVEL

Sales Level	Annual Sales	Beauty/ Jewelry	Fashion/ Home
President's Club	\$10,000	40%	25%
Honor Society	\$20,000	40%	25%
Rose Circle	\$35,000	45%	25%
David H. McConnell Club	\$65,000	45%	25%
President's Council	\$110,000	45%	25%
Inner Circle	\$220,000	50%	25%

Get your summer glow on. Bring out your natural radiance all summer long.

WHAT'S NEW OFFER

FREE



Vitamin C
Antioxidant
Lip Treatment
(.13 oz. net wt.) and
Try-It-Size Vitamin C
Brightening Serum
(.23 fl. oz.) with any \$12
purchase, pages 4-12.

BROCHURE OFFER

FREE with any \$20 purchase from select pages.

Sold separately, page 8. Limited quantities.



NEW!

Anew Vitamin C Glow Body Scrub

Sugar-based formula, with pineapple and papaya enzymes and coffee seed extract, exfoliates dry, dull skin, while a blend of sunflower seed oil and sweet almond oil replenishes moisture. 9 oz. net wt. 283-808

reg. \$36 YOUR COST: \$11.99

what's in it

Vitamin C, an antioxidant known to neutralize skindamaging free radicals and even skin tone.

Exfoliating sugar crystals physically slough away dead skin.

Bromelain and papain fruit enzymes derived from pineapple and papaya help chemically exfoliate. Sunflower seed oil and sweet almond oil, rich in vitamins, help skin retain moisture.

Coffea arabica seed extract helps enhance skin renewal.

For All
Representatives
40% Off
Brochure Prices
Guaranteed!
No Limit. No Commission.

Pages 4-12.



for a good-to-glow skin care routine

Share this suggested face and body regimen featuring product recommendations from

Anew Vitamin C, Hydra Fusion and Isa Knox Anew Solaire (available on pages 4-13) to help keep your customers glowing, hydrated and protected with SPF!







Rice Water
Bright Facial
Cleansing Oil or
Lotion—followed
by Rice Water
Bright Foaming
or Exfoliating
Cleanser (if double
cleansing)



Hydra Fusion Cleansing Micellar Water (can use alone or with a cleanser, especially for additional makeup removal)

TREAT

Can use one or multiple treatments



Vitamin C Brightening Serum (AM)



Isa Knox Anew Clinical Line Eraser with Retinol [1.0%] Advanced Retinol Serum (PM)



Hydra Fusion 1.5% Hyaluronic Acid Serum

BODY

Vitamin C Illuminating Priming Moisturizer (moisture + prime in 1 step!)

FACE



Vitamin C Antioxidant Lip Treatment (AM)

Vitamin C

Overnight

Lip Mask

(PM)

LIPS + EYES





Vitamin C Glow Body Scrub





NEW Solaire Everyday Mineral Face Protection Cream Broad Spectrum SPF 50 (AM) OR



Solaire Everyday
Face Protection
Lotion Broad
Spectrum SPF 50
Sunscreen (AM—
SPF is the last step
of your routine)



Hydra Fusion De-Puffing Eye Serum OR Vitamin C Brightening Eye Cream



Vitamin C Nourishing Body Butter OR Vitamin C Dry Body Oil

NEW



Solaire Active Face & Body Protection Lotion Broad Spectrum SPF 50 Sunscreen (layer or use alone for SPF)



Vitamin C Illuminating Body Serum (you can apply after SPF for a gorgeous glow!)



Hydra Fusion Gel Cream (PM) OR



Vitamin C Overnight Radiant Mask (PM)



Plus, check out more resources

Jeannine Whitver (our skin care and beauty guru!) will be hosting a Masterclass about Vitamin C, SPF and more—for you and your customers. Customers can shop the products too! Check avon.com for details.







protective barrier.

prevent moisture loss.

the outlook is bright!



VITAMIN C,

a powerful antioxidant, has a wide variety of uses in the body—one of which is to help slow down or prevent cell damage.

Topical vitamin C helps recover vitality in skin that's become dull over time through the natural aging process or by external factors that can cause free radical damage.



FREE RADICALS...

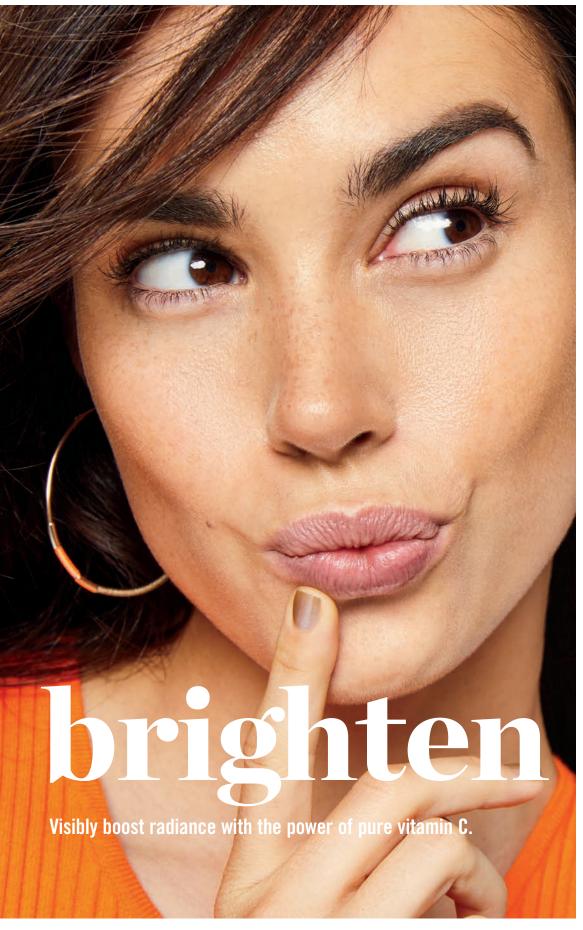
what's that? Pollution, sun exposure, even lack of sleep can increase the number of free radicals which oxidize cells on a daily basis (ultimately leading to the weakening of collagen—no thanks!). An easy solve is to use topical vitamin C, which can help neutralize free radicals.



PACKED WITH BENEFITS!

Topical vitamin C helps address:

- Lack of radiance/ brightness
- Uneven skin tone
- Rough, uneven texture
- Dark/brown/sun spots
- Dull skin



A. Anew Vitamin C Dry Body Oil

Soothing sunflower seed and jojoba oils help keep skin feeling supple. 3.4 fl. oz. **283-459**

reg. \$34 YOUR COST: \$11.99

B. Anew Vitamin C **Illuminating Body Serum** Light-reflecting pigments

leave skin looking luminous. 6.7 fl. oz. 603-420 reg. \$34 YOUR COST: \$11.99

C. Anew Vitamin C Overnight Lip Mask

Leave-on lip mask with vitamin C and shea butter, leaves lips looking smoother and more supple overnight. .7 oz. net wt. **604-297** reg. \$34 YOUR COST: \$8.99

D. Anew Vitamin C **Warming Peel**

With vitamin C flakes and natural seeds, exfoliates with a warming sensation. 3.4 fl. oz.

601-537 reg. \$27 YOUR COST: \$9.59

E. Anew Vitamin C **Brightening Serum**

Skin is visibly energized and brightened with the power of 10% pure vitamin C. 1 fl. oz.

924-095 reg. \$44 YOUR COST: \$14.99

F. Anew Vitamin C **Overnight Radiant Mask**

Visibly improves texture and boosts radiance. Apply after cleansing, treating and moisturizing. 1.7 fl. oz. **603-530** reg. \$36 YOUR COST: \$11.99

G. Anew Vitamin C **Brightening Eye Cream**

Visibly reduces dark circles. Leaves under-eye area looking brighter and more even-toned. .5 fl. oz.

603-286 reg. \$34 YOUR COST: \$11.39

H. Anew Vitamin C Illuminating **Priming Moisturizer**

With natural citrus extracts. Use after Brightening Serum. Wear alone or under makeup. 1.7 fl. oz. **925-900** reg. \$34 YOUR COST: \$11.39

I. Anew Vitamin C Antioxidant Lip Treatment

Nourishes lips with vitamins C and E. .13 oz. net wt. 601-120 reg. \$14 YOUR COST: \$4.79









Sun Protection Q&A

WHO NEEDS SUN PROTECTION?

In short, everyone!
Anyone over the age of 6 months should use sunscreen every day, including those who tan easily and have dark skin pigmentation. Skin can be damaged by sun exposure whether or not you burn when exposed.

WHAT HAPPENS IF I DON'T USE SPF?

The most serious risk is the potential of skin cancer. Other risks include premature aging of the skin, such as the appearance of wrinkles and dark spots.

HOW MUCH SPF SHOULD I USE?

The Skin Cancer Foundation advises to use 2 tablespoons for your face and body.

And just for your face? .04 ounces of sunscreen. (Or two finger lengths.)

WHEN SHOULD I USE SPF?

Every day and every season... and even indoors! Windows can allow UVA rays to pass through, so don't forget hands when driving.

Apply 30 minutes before exposure, and reapply after swimming or sweating.



WHAT IS A MINERAL SUNSCREEN?

Often referred to as "physical sunscreen," the active ingredients (like zinc oxide) sit on skin's surface and physically help prevent UV rays from penetrating the skin. It's great for those with sensitive skin or kids, offers immediate protection (no extra time needed for absorption) and can be applied over makeup. We now have NEW Isa Knox Anew Solaire Everyday Mineral Face Protection Cream Broad Spectrum SPF 50, a mineral sunscreen option that's also water-resistant (for 40 minutes) and doesn't leave a white cast!

For more sun care and SPF tips, go to: https://www.avon.com/best-spf-moisturizers

benefits of mineral & chemical sunscreens

Help your customers select the type of sunscreen that works best for them. Both offer great sun protection and benefits, so it all comes down to preference.

	MINERAL SUNSCREEN	CHEMICAL SUNSCREEN
Active ingredients	Minerals such as titanium dioxide or zinc oxide	UV filters such as avobenzone, homosalate or octisalate
Works by	Blocking (forms protective barrier on skin), then reflecting UV rays away	Absorbing (by converting UV rays into non-damaging heat), then releasing it from skin
Texture	While some other brands may be thicker/heavier, ours is lightweight	Lightweight—great to layer over other skin care products and for daily use
Waiting time	Immediate protection upon application	Apply 30 minutes prior to sun exposure
Re-application	Yes	Yes
White cast	While some other brands may leave a white cast, ours does not!	No white cast



Solaire Everyday Face Protection Lotion Broad Spectrum SPF 50 Creamy lotion formula. Wear alone or under makeup. 1.7 fl. oz. 605-843 reg. \$29 YOUR COST: \$13.79



Solaire Active Face & Body Protection Lotion Broad Spectrum SPF 50 Water-light formula glides on smoothly all over face and body. 2.7 fl. oz. 606-084 reg. \$31 YOUR COST:

\$14.99

Isa Knox Anew







SKIN IS IN!

Pamper, protect and prep skin for summer.





BUY

NEW Anew Vitamin C Nourishing Body Butter 7.8 fl. oz. \$32 value NEW Anew Vitamin C Glow Body Scrub 9 oz. net wt. \$36 value NEW Isa Knox Anew Solaire Everyday Mineral Face Protection Cream Broad Spectrum SPF 50 1.7 fl. oz. \$29 value

Isa Knox Anew Clinical Collagen Booster Microneedling Polisher 1.7 fl. oz. \$34 value

GET FREE

Skin So Soft Soft & Sensual Bath Oil 16.9 fl. oz. \$24 value Haiku Sacred Intense Eau de Parfum fruity floral Uplifting tangerine, rose de mai and earthy driftwood. 1.7 fl. oz. \$31 value

Award Sales*: \$34.99 Order Number: 210-573 No Limit Offer. No commission.

^{*}Based on the "Your Cost" price. †Based on Brochure regular prices. Includes value of free products.

BE A GLOW-GETTER!

How to Use: Dust **fmg Glimmer Powder Illuminator** along cheekbones, bridge of the nose and brow bones, plus collarbones and shoulders for an added glow. Recommended brush: **fmg Blush & Contour Brush.**

Pro Tip: For an even more natural look, apply the highlighter as mentioned above, and tap a damp **fmg Flawless Complexion Sponge** over application to melt the product into the skin. **fmg Glimmer Powder Illuminator** also doubles as a glowy eyeshadow.



HIGHLIGHTER PRODUCT GUIDE		
	NEW fmg Glimmer Powder Illuminator	This finely milled powder adds a soft, lit-from-within luminosity to the skin, providing a naturally radiant finish
IXVE	Colors of Love Glow Beads Illuminating Powder	Unique heart-shaped illuminating beads add instant color and shimmer to the skin
PDD =	Colors of Love Glow Balm Illuminating Sticks	A creamy, blendable highlighter that is infused with skin-loving ingredients such as mango and shea butters and vitamins E and C
	Colors of Love Kiss Me Cushion Highlighter	Infused with moisturizing hyaluronic acid and comes in a convenient mess-free cushion applicator with sponge
1987	TPSY I Want To Highlight You Liquid Highlighter	Features a Solar Glow Highlighting Complex formula with moisturizing ingredients and ultra-fine pearls for a subtle dewy finish

Why they'll love it

Regardless if they have an extensive makeup routine or not, fmg Glimmer Powder Illuminator in two universal shades is an easy addition that gives skin an instant luminous and natural-looking glow.

Who's your customer

Anyone who feels like their skin looks a little lackluster or dull or is looking to enhance skin's radiance.

Anyone who contours! Make sure they have this illuminator to highlight areas for contrast from the darker shades.

What's in it (and not)

It's infused with antioxidant vitamin E, and free from:

- Parabens
- Phthalates
- Fragrance



KICK BRASS

Visibly repair damaged hair. Keep it looking vivid & brass-free with healthy shine.



EXCLUSIVE BUNDLE OFFER

ENHANCE, PROTECT & SHINE

For a healthy-looking, moisturized mane.

YOUR COST \$15.99 \$61 VALUE[†]







BUY

NEW Elastine Salon de Color Color Vibe Purple Shampoo and Conditioner Each, 8.4 fl. oz. \$34 total value

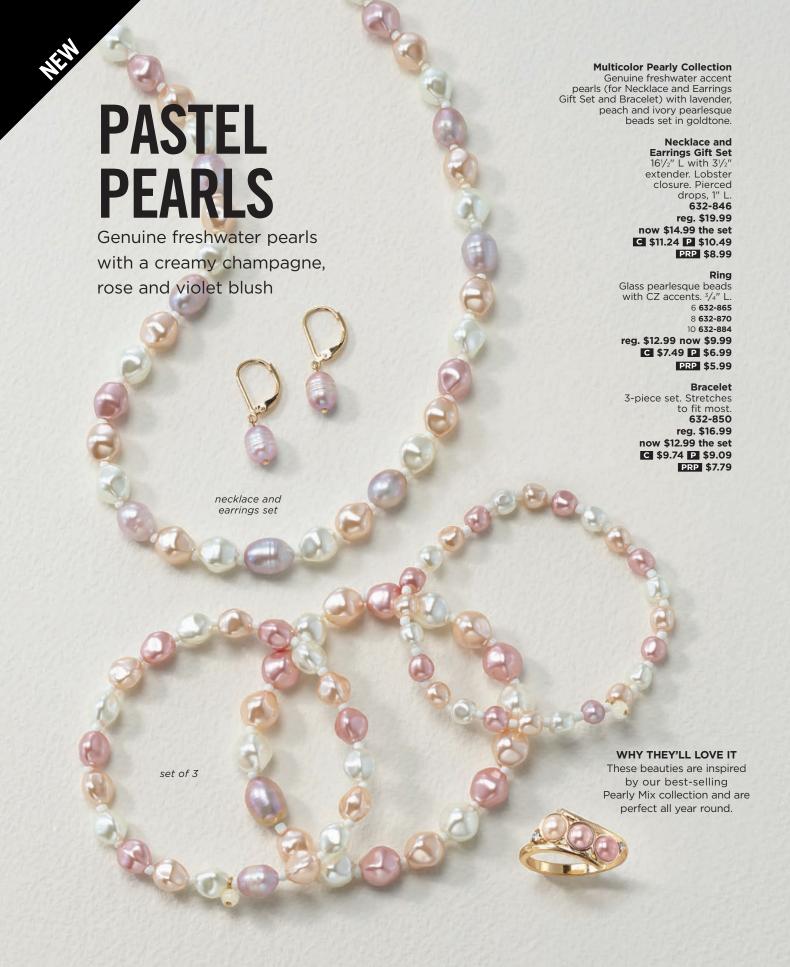
GET FREE

ELASTINE MOISTURE ESSENTIALS
CERAMIDE + ARGAN OIL

Shine Shampoo 12.7 fl. oz. \$9 value 2 Shine Conditioners Each, 12.7 fl. oz. \$18 total value

Award Sales*: \$15.99 Order Number: 726-087 No Limit Offer. No commission.

*Based on the "Your Cost" price. †Based on Brochure regular prices. Includes value of free products.





3-Piece Special Offer

For all Representatives—get the Earrings Pack, plus your choice of Warm, Cool or Neutral Necklace and Bracelet, at an amazing value! Warm 665-498 Cool 665-479 Neutral 665-521

YOUR COST: \$15.99

Award Sales: \$15.99* **No Limit Offer.**

No commission.

OVER \$53 VALUE

*Based on the "Your Cost" price.



Summer Vibes Collection

Multicolored beads in cool, warm or neutral tones with goldtone accents.

Necklace Glass beads. 16½" L with 3½"

extender.
reg. \$16.99
now \$12.99 each
C \$9.74
P \$9.09
PRP \$7.79

Bracelet Stretches to fit most.

reg. \$16.99 now \$12.99 each C \$9.74 P \$9.09 PRP \$7.79 Earrings Pack

9-pair pack with studs and hoops, approx. ³/₄" L. Pierced. **634-079** reg. **\$19.99** now **\$14.99**

now \$14.99 the pack C \$11.24 P \$10.49 PRP \$8.99 Warm **633-087**







just for you

EXCLUSIVE OFFERS

DON'T MISS OUT!

The following bundles feature your customers' favorites with amazing savings. It's a great way to earn additional award sales and help you reach President's Club or your next President's Recognition Program title!



MESMERIZE PLATINUM ULTIMATE woody floral

Crisp pear, violet and warm amber.

Eau de Toilette Body Moisturizer 3.4 fl. oz. 6.7 fl. oz. \$36 value \$19 value

Avon Exploration Eau de Toilette fresh aromatic

Fresh orange, silver sage and vetiver. 2.5 fl. oz. \$25 value

Studio 1886 Gentleman Aftershave Lotion woody fougère

Geranium, black pepper and cedarwood. 6.7 fl. oz. \$16 value

Award Sales*: \$27.99 Order Number: 391-925 No Limit Offer. No commission.



AVON CLASSICS

Dreamlife Cologne soft floral Mimosa flower, aspirational rose and glowing amber.

1.7 fl. oz **\$18 value**

Odyssey Cologne soft floral Tuberose,

ylang-ylang and warm oakmoss. 1.7 fl. oz. \$18 value Sweet Honesty Cologne soft floral

Lily of the valley, rose and cedarwood.
1.7 fl. oz.
\$18 value

HAND CREAMS

Each, 2.5 fl. oz. \$12 total value

Timeless soft floral Cardamom, jasmine and patchouli.

Night Magic woody floral Neroli, jasmine and musk.

Award Sales*: \$14.99 Order Number: 634-140 No Limit Offer. No commission.

^{*}Based on the "Your Cost" price. †Based on Brochure regular prices.

etclishes



THE FACE SHOP RICE & CERAMIDE

Moisturizing CreamTonerEmulsion2 Moisturizing Skin Care Sets1.69 fl. oz.5 fl. oz.5 fl. oz.Each includes: Toner, 1.15 fl. oz.\$9.25 value\$8.25 value\$8.25 valueEmulsion, 1.15 fl. oz.Cream, 0.34 fl. oz.\$17.50 total value

Award Sales*: \$19.99 Order Number: 884-014 No Limit Offer. No commission.



RE:TUNE INNER BEAUTY

Be CalmHydraBoostClear ComplexionMetabolism Boost30 vegetarian capsules.30 vegetarian capsules.30 capsules.60 vegetarian capsules.\$38 value\$34 value\$36 value\$35 value

Award Sales*: \$35.99 Order Number: 665-225 No Limit Offer. No commission.



BUY

BELIF

the true cream aqua bomb aloe 1.69 fl. oz. \$42 value

aqua bomb hydrating toner 6.75 fl. oz. **\$36** value

aqua bomb jelly cleanser 5.41 fl. oz. \$35 value



bel	bel	belif
The tre - squd Southing formula	The tru + oqud Southing formula o	The true cream open both aloe Sorting and hydratring formula with aloe sold to the control of th
demonstra anni stra Asprera 1.5 mil	Occupant Marie Aller Applers of 1.5 mil.	Demonstringically trained With Kine. Napime argust formula. Napime original formula 1.5 mil / 0.05 ft. og.

bel The tre copie teaming	bel The tre copie teaming	belif The true cream - aqua bomb aloe Southing and hybring hymnula with dise early **Table **
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GET FREE

BELIF

the true cream aqua bomb mini .33 fl. oz. \$8.50 value

2 the true cream aqua bomb aloe sample packs 6 samples total. \$2 total value

Award Sales*: \$39.99 Order Number: 915-520 No Limit Offer. No commission.

*Based on the "Your Cost" price. †Based on Brochure regular prices. Includes value of free products (if applicable).



\$22.99 \$79 VALUE[†]

BUY

SKIN SO SOFT

Soft & Sensual Bath Oil 16.9 fl. oz. \$24 value Botanical Essence Bath Oil 16.2 fl. oz. \$31 value

GET FREE

3 SKIN SO SOFT SHOWER GELS Each, 5 fl. oz. \$24 total value

Original Soft & Sensual Radiant Moisture

Award Sales*: \$22.99 Order Number: 385-100 No Limit Offer. No commission.







YOUR COST \$14.99 \$62 VALUE*

BUY

SKIN SO SOFT

2 Original Replenishing Hand Creams Each, 3.4 fl. oz. \$10 total value 3 Soft & Sensual Shower Gels Each, 5 fl. oz. \$24 total value 2 Soft & Sensual Replenishing Hand Creams Each, 3.4 fl. oz. \$10 total value

GET FREE

SKIN SO SOFT

2 Original Beauty Bar Soaps Each, 3.17 oz. net wt. \$9 total value 2 Soft and Sensual Bar Soaps Each, 3.17 oz. net wt. \$9 total value

Award Sales*: \$14.99 Order Number: 381-440 No Limit Offer. No commission.







YOUR COST \$19.99 \$84 VALUE[†]

BUY

ELASTINE HEMPHARMX

Hydrating Hydrogen Shampoo Cor. 13.5 fl. oz. 13.5 \$24 value

Hydrating Conditioner 13.5 fl. oz. \$24 value

GET FREE

ELASTINE MOISTURE ESSENTIALS

CERAMIDE + BIOTIN

2 Volume Shampoos 2 Volume Shampoos Each, 12.7 fl. oz. Each, 1 \$18 total value \$18 total

2 Volume Conditioners Each, 12.7 fl. oz. \$18 total value

Award Sales*: \$19.99 Order Number: 208-270 No Limit Offer. No commission.



BUY

CHI® ESSENTIALS REVIVE KERATIN + BONDING

Restoring Shampoo 12 fl. oz. \$25 value Restoring Conditioner 12 fl. oz. \$25 value





\$22.99 \$83 VALUE[†]

GET FREE

ELASTINE MOISTURE ESSENTIALS

Shine

ARGAN OIL
Shine

Shampoo Conditioner 12.7 fl. oz. 12.7 fl. oz. \$9 value \$9 value Shine Serum 2.54 fl. oz. \$9 value PERIOE MICROBIOME Total Care Toothpaste 5.4 oz. net wt. \$6 value

Award Sales*: \$22.99 Order Number: 208-452 No Limit Offer. No commission.

BUY

FRESH FIJI Shoe Deodorizer 10.1 fl. oz. \$9.99 value

2 Car Air Fresheners in Orange Blossom Freshens for up to 50 days. .17 fl. oz. 2½/4" diam. x 1½/1" D. \$15.98 total value

2 Car Air Fresheners in White Cotton Freshens for up to

50 days. .17 fl. oz. 21/4" diam. x 11/4" D. \$15.98 total value

FRESH Fili

Shoe Deodorizer



YOUR COST \$24.99
OVER \$67 VALUE*



GET FREE

FRESH FIJI Shoe Deodorizer 10.1 fl. oz. \$9.99 value

2 Car Air Fresheners in Orange Blossom and White Cotton Each, .17 fl. oz. \$15.98 total value



Award Sales*: \$24.99 Order Number: 671-930 No Limit Offer. No commission.

BUY

HOMESTAR

Cook Top Cleaner & Polish Fresh green herbal scent. 7.7 fl. oz. \$12.99 value

Rangehood & Kitchen Degreaser 16.2 fl. oz. \$13.99 value

Cook Top & Stainless Steel Cleaning Wipes 50 wipes. \$9.99 value









GET FREE

Eraser Sponge 3-Pack Melamine. Each, 4¹/₄" L x 3" W. \$4.99 value



Award Sales*: \$14.99 Order Number: 406-695 No Limit Offer. No commission.

*Based on the "Your Cost" price. †Based on Brochure regular prices. Includes value of free products.

Bug Guard Business Builder

BUY

6-PIECE BOOSTER BUNDLE

your cost*: **\$49.99** award sales**: \$49.99 order number: **805-156**



2 IR3535® Expedition Aerosol Sprays SPF 28 Each, 4 oz. net wt. reg. \$20 each



1 Picaridin Aerosol Spray 4 oz. net wt. reg. \$20



2 IR3535® Gentle Breeze® SPF 30 Lotions Each, 4 fl. oz. reg. \$15 each



1 Picaridin Towelette Pack of 8 in resealable bag. Each towelette, 9" L x 5½" W; .3 fl. oz. reg. \$16 pack of 8

10-PIECE BLOCKBUSTER BUNDLE

your cost*: **\$89.99** award sales**: \$89.99

order number: 806-391



3 IR3535® Expedition Aerosol Sprays SPF 28 Each, 4 oz. net wt. reg. \$20 each



2 Picaridin Aerosol Sprays Each, 4 oz. net wt. reg. \$20 each

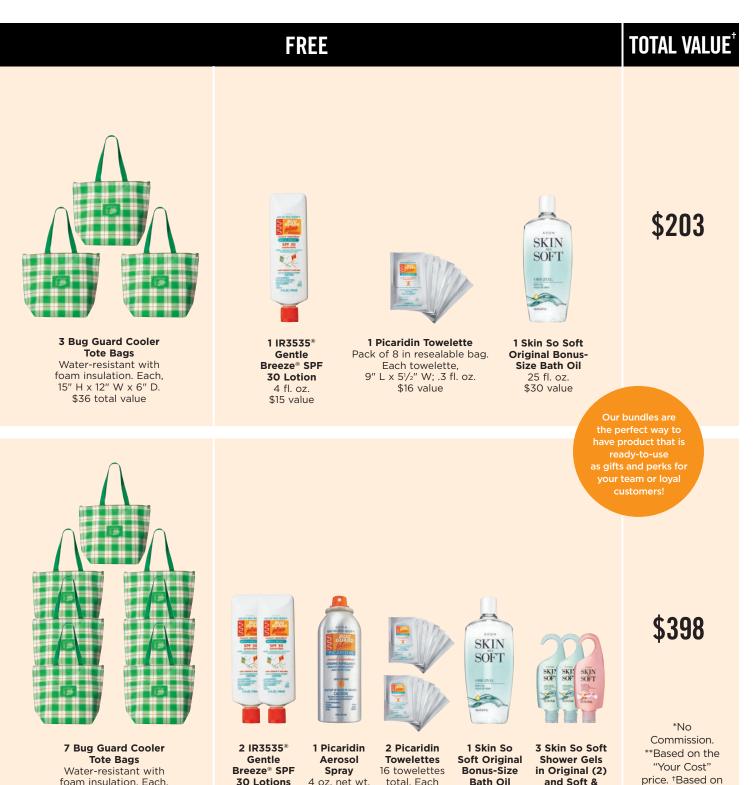


2 IR3535® Gentle Breeze® SPF 30 Lotions Each, 4 fl. oz. reg. \$15 each



3 Picaridin Towelettes 24 towelettes total. Each towelette, 9" L x 51/2" W; .3 fl. oz. reg. \$16 each pack of 8

Take advantage of these no-limit offers to have product on hand for instant sales! Think parents at the baseball field, pool and park.



foam insulation. Each,

15" H x 12" W x 6" D.

\$84 total value

30 Lotions

Each. 4 fl. oz.

\$30 total

value

4 oz. net wt.

\$20 value

total. Each

towelette,

9" L x 5¹/₂"

W; .3 fl. oz.

\$32 total value

Bath Oil

25 fl. oz.

\$30 value

and Soft &

Sensual (1)

Each, 5 fl. oz.

\$24 total value

regular prices

and includes

free products.

PREMIUM FRAGRANCE SAMPLES

Let customers experience the fragrance with vial-on-card samples. They allow for several uses, so customers can really get a "sense" of the "scent!"









SCENT-SATIONS BUNDLE

INCLUDES **PACKS OF 5** VIAL-ON-CARD SAMPLES: LYRD Oud Rose, Far Away Beyond Intense, Black Suede Ultimate and Wild Country. **377-240**

20 samples total for only \$6.99









MAGNIFI-SCENTS BUNDLE

INCLUDES **PACKS OF 5** VIAL-ON-CARD SAMPLES: Mesmerize Ultimate, Black Suede Ultimate, Far Away Beyond Intense and LYRD Oud Rose. **786-300**

20 samples total for only \$6.99

SAMPLING TIPS If you know your customer's note preferences, gift a fragrance sample that's in a similar family. If she's shopping for herself, remind her that men's fragrances make great gifts and offer her a sample. Follow up for feedback and a potential order.

PREMIUM SKIN CARE SAMPLES

When you convert a skin care sample into a full-size sale, you can really boost your overall business. Use samples to introduce customers to some of our key skin care picks.











POWERHOUSE BUNDLE

INCLUDES: Anew Vitamin C Illuminating Priming Moisturizer (pack of 5), belif The True Cream Aqua Bomb Aloe (pack of 3), Farm Rx Super Greens Multivitamin Moisture Cream (pack of 3), Farm Rx Bakuchiol Eye Cream (pack of 3), Farm Rx Amazon Berry Boost Smoothing & Firming Body Cream (pack of 3) and Farm Rx Pineapple Plus Brightening Jelly Serum (pack of 3). **562-342**

20 samples total for only \$2.99











LUXE IT UP BUNDLE

INCLUDES **PACKS OF 3** SAMPLES: Farm Rx Super Greens Multivitamin Moisture Cream, Anew Ultimate Night Repair Night Serum, Isa Knox LXNEW Platinum Sculpting Day Cream, Anew Platinum Age Delay Serum and Isa Knox LXNEW Platinum Sculpting Oil Serum.

381-875

15 samples total for only 99¢



ANEW VITAMIN C BUNDLE

INCLUDES TRY-IT SIZES: Brightening Serum, .23 fl. oz., Illuminating Priming Moisturizer, .23 fl. oz., and Brightening Eye Cream, .10 fl. oz.

826-783

3 try-it sizes for only \$2.99

LOVE AT FIRST TRY

FRAGRANCE VIAL-ON-CARD SAMPLES

Each vial allows for several fragrance applications for a premium sampling experience. Follow up to see what your customers thought of the scent.



RÊVE EN CUBE LYING ON A CLOUD fresh green floral Pack of 3 Samples 566-109 reg. \$4 **NOW \$3.75**



IVRD PEONY ROSÉ soft floral **Pack of 5 Samples** 616-263 reg. \$4.25 **NOW \$2.50**



LYRD OUD ROSE woody floral Pack of 5 Samples 792-446 reg. \$3 NOW \$1.85



LYRD ARTISAN **CANNABIS OUD** fresh citrus Pack of 5 Samples 954-670 reg. \$4.25 NOW \$2.50



GINZA WISH YOU WERE HERE fruity floral Pack of 3 Samples 504-318 reg. \$4.50 NOW \$2.90



FAR AWAY amber floral Pack of 5 Samples 451-207 reg. \$2.25 NOW \$1.75



FAR AWAY BEYOND INTENSE woody floral Pack of 5 Samples 387-615 reg. \$4.25 NOW \$2.50



RARE PEARLS soft floral Pack of 5 Samples 006-400 reg. \$2.25 NOW \$1.75



SACRED INTENSE fruity floral Pack of 5 Samples 359-764 reg. \$4.25 NOW \$2.50



fresh green floral Pack of 5 Samples 578-367 reg. \$2.25 NOW \$1.75



IMARI AMOR woody floral Pack of 5 Samples 153-650 reg. \$2.25 NOW \$1.75



MESMERIZE fresh aromatic Pack of 5 Samples 006-449 reg. \$2.25 NOW \$1.75



STUDIO 1886 GENTLEMAN woody fougère Pack of 3 Samples 887-248 reg. \$4.50 NOW \$2.75



WILD COUNTRY fresh aromatic Pack of 5 Samples 006-453 reg. \$2.25 NOW \$1.75



MESMERIZE ULTIMATE woody fougère Pack of 5 Samples 436-625 reg. \$4.25 NOW \$2.50



BLACK SUEDE fresh aromatic Pack of 5 Samples 006-468 reg. \$2.25 NOW \$1.75



BLACK SUEDE ULTIMATE woody fougère Pack of 5 Samples 235-728 reg. \$4.25 **NOW \$2.50**

MAKEUP SAMPLES

Help your customers find their perfect shades and experience our formulas.



fmg Cashmere 24 Hour Foundation Sample Packs

3 samples per pack. Light-Medium 592-966 Medium-Tan **592-970** Tan-Deep **592-985** reg. \$4

NOW \$3 each pack





fmg Glimmer Satin Lipstick Sample Packs

Total 0.212 oz. net wt.; equivalent to over 2 full-size fmg Glimmer Satin Lipsticks. 10 samples per pack. reg. \$22 NOW \$3.25 each pack

Sample Pack #1 includes:

Wildrose, Rose Angel, Luna, Hibiscus, Sierra Sunset, Poppy, Violet Night, Fog, Thunderbird, Firebolt 235-751

Sample Pack #2 includes:

Eclipse, Aster, Wild Cherry, Tulip, Constellation, Morning Glory, Plum Blossom, Desert Moon, Equinox, Twilight 342-250

JEWELRY

Bracelet Pillow Black velvet-like fabric and cardboard. Imported, 3" L x 3" W. 149-230 \$4.99



Samples are a win-win...fun freebies for your customers, and potential full-size sales for you!

FACE & BODY CARE SAMPLES

Let your customers experience the luxurious textures of some of our key products.



ANEW ULTIMATE NIGHT REPAIR SERUM Pack of 3 Samples 491-866 reg. \$2 NOW 75¢



ANEW PLATINUM AGE DELAY SERUM Pack of 3 Samples 491-885 reg. \$2 NOW 75¢



FARM RX AMAZON BERRY BOOST SMOOTHING & FIRMING BODY CREAM Pack of 3 Samples 506-617 reg. \$1 NOW 59¢



FARM RX BAKUCHIOL CREAM Pack of 3 Samples 792-848 reg. \$1 NOW 79¢



FARM RX BAKUCHIOL EYE CREAM Pack of 3 Samples 307-689 reg. \$1 NOW 79¢



FARM RX
PINEAPPLE
PLUS BRIGHTENING
JELLY SERUM
Pack of 3 Samples
506-530
reg. \$1
NOW 59¢



FARM RX SUPER GREENS MULTIVITAMIN MOISTURE CREAM Pack of 3 Samples 307-913 reg. \$1 NOW 59¢



FARM RX SUPER GREENS REFRESHING GEL CLEANSER Pack of 3 Samples 497-151 reg. \$1 NOW 59¢



FARM RX
PINEAPPLE PLUS
INSTANT GLOW
TONER
Pack of 3 Samples
506-435
reg. \$1
NOW 59¢



FARM RX GREEN GODDESS FACIAL OIL Pack of 5 Samples 759-456 \$2.50



ISA KNOX LXNEW ULTIMATE DAY CREAM Pack of 3 Samples 549-596 reg. \$1 NOW 69¢



ISA KNOX LXNEW ULTIMATE REJUVENATING SERUM Pack of 3 Samples 034-668 reg. \$1 NOW 89¢



ISA KNOX ANEW CLINICAL LINE ERASER WITH RETINOL [1.09] ADVANCED RETINOL SERUM Pack of 3 Samples 787-020 reg. \$2 NOW \$1.49



ISA KNOX
ANEW CLINICAL
COLLAGEN BOOSTER
REJUVENATING
SERUM AMPOULES
Pack of 3 Samples
351-266 reg. \$3
NOW \$2.50



ISA KNOX CLINICAL
COLLAGEN
BOOSTER EYE LIFT
PRO DUAL EYE
SYSTEM
Pack of 5 Samples
351-414 \$3



ISA KNOX LXNEW PLATINUM SCULPTING DAY CREAM Pack of 3 Samples 731-690 reg. \$1 NOW 69¢



ISA KNOX LXNEW PLATINUM SCULPTING OIL SERUM Pack of 3 Samples 731-704 reg. \$1 NOW 89¢



AQUA BOMB ALOE Pack of 3 Samples 994-081 reg. \$1 NOW 69¢



MOISTURIZING BOMB Pack of 3 Samples 836-575 reg. \$1 NOW 69¢



REVITALIZE & REVEAL INTENSIVE PEEL Pack of 3 Samples 533-806 reg. \$1 NOW 69¢



VITAMIN C ILLUMINATING PRIMING MOISTURIZER Pack of 5 Samples 962-709 reg. \$2.50 NOW \$2.15





Paeonol from rare peonies

Helps visibly improve the appearance of skin texture, tone and clarity.





Macadamia Oil

Helps protect skin to reduce the look of lines and wrinkles.



Volume Cream (pink)

Rice Bran Extract (antioxidant oryzanol)

Helps protect skin's natural fats (lipids); skin looks youthfully plumped.



Firming Cream (white)

Peptides

Help support skin's natural renewal process for firmer-looking skin.



LXNEW Platinum



Hibiscus FlowerContains antioxidants for visibly firmer, youthfully plumped skin.

ISA KNOX LXNEW
PLATINUM
SCULPTING COLLECTION

LXNEW Platinum Sculpting Night Cream

For visibly firmer, youthfully plumped skin.



88%*
people said skin feels
and looks smoother,
and is visibly improved

100%*
people said skin
looks replenished

*In 7 days of use, based on a consumer study.

What our customers say...

★★★★★ 4.6

as of 10/18/22 on Avon.com

Texture is luxurious. Smells lovely.

Feels wonderful on my skin. I feel the firming effect.

Makes my skin feel smoother and firmer.



Hibiscus Extract
Helps skin look firmer,
and youthfully plumped.



a firmer, smoother, more defined look.

Panthenol (provitamin B5)
Helps improve hydration
so skin looks smoother, softer.



Squalane
Helps repair moisture barrier
for visibly smoother skin.



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