what's new **CAMPAIGN 10 2023** BUY YOUR PREVIEW PRODUCTS IN C8 & C9 ORDERS **FREE GIFT** see inside

have a

bug-free

carefree summer



WHAT'S NEW 101



- ► This is your opportunity to buy new products ("Preview Products") in advance of the Brochure.
- ➤ You can buy 10 of everything!
- ▶ The pricing for Contender (with \$40+ in Campaign sales), Premier and President's Recognition Program is shown in What's New. Your Preview Product Discount is based on your Commission Level (see chart below), and will be applied at checkout.

WHAT'S NEW GLOSSARY

CONTENDER (C):

A Representative with Award Sales up to \$4,999 per year.

PREMIER (P):

A Representative with Award Sales of \$5,000 to \$9,999 per year.

PRESIDENT'S RECOGNITION PROGRAM (PRP):

A Representative with Award Sales of \$10,000 or more per year.

PRODUCT ORDERING GUIDELINES:

All of our new products are featured in What's New. For each item, you can purchase up to ten—to try, to showcase and to sell to your customers. You can experience all of the colors, sizes and varieties. For example: if a lipstick comes in eight shades, you can purchase ten of each shade.

PREVIEW PRODUCT DISCOUNT: Your What's New discount is based on your Commission Level.

For details about Commission Levels go to: Avon.com > Seller Central > Commissions and Sales Levels.

REPRESENTATIVE LEVEL

Sales Level	Campaign Sales	Annual Sales	Beauty/ Jewelry	Fashion/ Home
Contender	\$0-\$39.99		0%	0%
Contender	\$40.00 +		25%	20%
Premier	No minimum	\$5,000	30%	20%

GET READY! Buy C10 Preview Products with your C8 and C9 orders. Order C10 Brochures when placing your C8 product orders.

PRESIDENT'S RECOGNITION PROGRAM LEVEL

Sales Level	Annual Sales	Beauty/ Jewelry	Fashion/ Home
President's Club	\$10,000	40%	25%
Honor Society	\$20,000	40%	25%
Rose Circle	\$35,000	45%	25%
David H. McConnell Club	\$65,000	45%	25%
President's Council	\$110,000	45%	25%
Inner Circle	\$220,000	50%	25%





Did you know?

DEET is a chemical that is used in bug repellent to prevent insect bites. When DEET products are left on the skin for extended periods of time, one may experience irritation, redness, rashes and swelling. While other brands may contain DEET, Avon's Skin So Soft Bug Guard DOES NOT.







You've got them covered with Bug Guard

- * Our pumps and aerosol sprays have patented time-release technology that provides long-lasting, effective protection from bugs
- * We have something for everyone in the family!
 Whether they're hitting the pool or out all day in the sun, we have options that offer SPF and are water-resistant. And since it's DEET-free, Bug Guard is also safe for the entire family
- On the go or shopping for the family? Our pump sprays come in convenient TSA-friendly travel sizes and family sizes.

Bug Guard product guide

We have formulas and forms (sprays, lotion, towelettes; family and travel sizes) for all of your customers' needs. Plus, our pumps and aerosol sprays have patented time-release technology that provides long-lasting, effective protection from bugs.

ALL SKIN SO SOFT BUG GUARD *PLUS* PRODUCTS ARE DEET-FREE

WHEN/WHERE TO USE

PRODUCTS

BENEFITS

ALL-DAY PROTECTION

Expedition provides protection with SPF for day.





IR3535® EXPEDITION
Aerosol Spray SPF 28, Family
Size Pump Spray SPF 30 (also
shown in regular and travel
sizes)

- Repels deer ticks that may carry and transmit Lyme disease for 12 hours
- Repels mosquitoes that may transmit West Nile virus for 8 hours
- Contains IR3535®, a highly effective bug repellent
- SPF 28 & SPF 30
- Dermatologist-tested
- Hypoallergenic
- With vitamin E
- Light scent*
- Formula does not need to be washed off when returning from outdoors
- Protects against: mosquitoes, deer ticks, gnats, sand flies, biting midges, no-seeums

DAWN & DUSK

Picaridin for when bugs are most active.





PICARIDIN
Aerosol Spray, Family Size Pump
Spray (also shown in regular and
travel sizes), Towelettes

- Repels deer ticks that may carry and transmit Lyme disease for 12 hours
- Repels mosquitoes that may transmit West Nile virus: Aerosol Spray for 6 hours; Pump Spray for 8 hours
- Contains picaridin, a highly effective bug repellent
- With vitamin E and aloe[†]
- · Light scent
- Oil-free
- Protects against: mosquitoes, deer ticks, gnats, sand flies, biting midges, no-seeums, black flies

SUN & WATER

Water-resistant protection from bugs (80 minutes) + SPF





IR3535® Gentle Breeze® SPF 30 Lotion

- Protects against mosquitoes that may carry the Zika virus
- Contains IR3535®, a highly effective bug repellent
- Nongreasy
- Dermatologist-tested
- Hypoallergenic
- PABA-free
- With vitamin E and aloe
- Formula does not need to be washed off when returning from outdoors
- Protects against: mosquitoes, deer ticks, gnats, sand flies, biting midges, no-seeums

^{*}Aerosol Spray is unscented. †Aerosol Spray does not contain aloe. Read and follow label directions and precautions.



Bug Guard is beloved by customers!

Inspired by these testimonials? Share your own on social! And tell your customers to check out more rave reviews via your online store.



"Living in Texas, we need Bug Guard all year round. Expedition is great because it also has SPF, so my skin is protected from sun and bugs. I've tried other brands and they don't compare to Avon."

-ONLINE REVIEWER

"I LOVE Gentle Breeze Lotion. It's great for hiking. I like not having to put on sunscreen, then insect repellent on top of it. Avon is the ONLY place that has this awesome product. It's also good for outdoor family events or festivals."

-ONLINE REVIEWER

"Picaridin is my go-to insect repellent—the absolute best there is in the market. I've been using it for years and recommend it to all my friends and family."

-ONLINE REVIEWER

COMPARE BUG GUARD WITH COMPETITORS				
WHAT IT DOES	BUG GUARD EXPEDITION™ PUMP SPRAY	OFF! BOTANICALS® INSECT REPELLENT IV*	CUTTER® NATURAL INSECT REPELLENT 2*	REPEL® NATURAL INSECT REPELLENT*
Repels deer ticks that may carry and transmit Lyme disease	✓			
DEET-free	✓	✓	√	√
Repels mosquitoes up to 8 hours	✓			
SPF 30	✓			
No need to wash off	✓		✓	✓



Our Picaridin Towelettes make the perfect sampling tool!

ALWAYS HAVE ON HAND

Keep the towelettes in your bag when you're out and about. They come in handy for a BBQ or other outdoor activities. Hand them out, and let customers experience the bug-fighting power right away!

GAIN NEW CUSTOMERS

Looking for new Bug Guard customers? Each resealable bag holds 8 individually packaged Picaridin Towelettes. This means 8 new customers and 8 potential full-size purchases at your fingertips. All you have to do is share!

SEASONAL ACTIVITIES

Bug Guard can be used all year round, and especially comes in handy during these spring and summer activities. Have towelettes ready to hand out for the following:

- Outdoor sports
- Picnicking
- Hiking
- Camping
- Park strolls
- · Beach days

SAMPLE AND SAY...

"I can help keep you protected from those annoying bug bites.
Try this sample today as my treat... I know you'll love it! Let me text you the link to my online store, where you can check out the full collection and shop with ease. Let me know if you have questions."

Talking points to help you get started

- * "Now that the weather's warmer, you should be thinking about protection from mosquitoes, ticks and other insects. In Campaign 10, get an exclusive cooler tote for FREE with any 2 Bug Guard purchases. It's the perfect complement to any outdoor outing!"
- "It's that time of year again! Don't let pesky bugs ruin your family fun. Protect them with Bug Guard, our DEET-Free Repellent."
- "Once school is out for vacation...so are the bugs! Make sure your kids are protected. We have formulas that are waterresistant and with SPF, perfect for the beach, pool or summer camp."



Bug Guard Business Builder

BUY

6-PIECE BOOSTER BUNDLE

your cost*: **\$49.99** award sales**: \$49.99 order number: **805-156**



2 IR3535® Expedition Aerosol Sprays SPF 28 Each, 4 oz. net wt. reg. \$20 each



1 Picaridin Aerosol Spray 4 oz. net wt. reg. \$20



2 IR3535® Gentle Breeze® SPF 30 Lotions Each, 4 fl. oz. reg. \$15 each



1 Picaridin Towelette
Pack of 8 in resealable
bag. Each towelette,
9" L x 5½" W; .3 fl. oz.
reg. \$16 pack of 8

10-PIECE BLOCKBUSTER BUNDLE

your cost*: **\$89.99** award sales**: \$89.99

order number: 806-391



3 IR3535® Expedition Aerosol Sprays SPF 28 Each, 4 oz. net wt. reg. \$20 each



2 Picaridin Aerosol Sprays Each, 4 oz. net wt. reg. \$20 each



2 IR3535® Gentle Breeze® SPF 30 Lotions Each, 4 fl. oz. reg. \$15 each



3 Picaridin Towelettes 24 towelettes total. Each towelette, 9" L x 51/2" W; .3 fl. oz. reg. \$16 each pack of 8

Take advantage of these **no-limit offers** to have product on hand for instant sales! Think parents at the baseball field, pool and park.

TOTAL VALUE **FREE** Free gifts—mirroring the **Exclusive gifts for you! Brochure offer** \$203 SKIN SOFT 3 Bug Guard Cooler 1 IR3535® 1 Picaridin Towelette 1 Skin So Soft **Tote Bags** Gentle Pack of 8 in resealable bag. **Original Bonus-**Water-resistant with **Breeze® SPF** Each towelette, Size Bath Oil foam insulation. Each, **30 Lotions** 9" L x 51/2" W; .3 fl. oz. 25 fl. oz. 15" H x 12" W x 6" D. \$16 value \$30 value 4 fl. oz. \$36 total value \$15 value Our bundles are the perfect way to ready-to-use Free gifts-mirroring the as gifts and perks for **Exclusive gifts for you! Brochure offer**



7 Bug Guard CoolerTote Bags
Water-resistant with
foam insulation. Each,
15" H x 12" W x 6" D.

\$84 total value



2 IR3535® Gentle Breeze® SPF 30 Lotions Each, 4 fl. oz. \$30 total value



1 Picaridin Aerosol Spray 4 oz. net wt. \$20 value



2 Picaridin Towelettes 16 towelettes total. Each towelette, 9" L x 5½" W; .3 fl. oz.

\$32 total value



1 Skin So Soft Original Bonus-Size Bath Oil 25 fl. oz. \$30 value



3 Skin So Soft Shower Gels in Original (2) and Soft & Sensual (1) Each, 5 fl. oz. \$24 total value

\$398

*No Commission. **Based on the "Your Cost" price. †Based on regular prices and includes free products.

introducing RÊVE EN CUBE Explore an enchanting space where fantasy blooms, romance is uninhibited and true beauty comes to life. Rêve en Cube Lying on a Cloud Eau de Parfum Lemon, Mandarin, **Ethereal Freesia** fresh green floral Feel like you are floating on a cloud where dreams Mid: Rêve Sweet Mimosa, en 🙉 Magnolia, Jasmine, and desires are fulfilled and magical notes envelop your senses. 3.4 fl. oz. **565-743** Cube Lily of the Valley *Dry:* Cedar, Musk reg. \$70 now \$59 C \$44.25 P \$41.30 PRP \$35.40

fragrance selling 101

HOST A FRAGRANCE PARTY!

- Invite top fragrance customers and new customers for an in-person or virtual event.
- Have samples on hand to build the buzz.
- Think of fun and engaging ways to bring the fragrance and notes to life through photos or props.
- Mention the amazing FREE Rêve en Cube Lying on a Cloud Mini Hand Cream offer in the Brochure.

EMPHASIZE THE LUXURIOUS EXPERIENCE

A luxury fragrance is more than just a scent, it's about the feelings and moods it evokes. You can bring this to life through storytelling and using descriptive words to help connect the customer to the identity of the fragrance. Speak to the enchanting notes, and let them try it themselves to fully experience all the layers of the fragrance.

SAMPLE YOUR WAY TO SALES

- Create anticipation of our new luxury fragrance by offering samples to your customers, family and friends in advance of the launch. Ask them to give their opinion on the scent.
 Everyone wants to be the first to try a new fragrance!
- Put a sample in every customer's order or slip it into their Brochure. Follow up in a few days to see how they liked it.



RÊVE EN CUBE LYING ON A CLOUD fresh green floral Pack of 3 Samples 566-109 reg. \$4 NOW \$3.75

USE THE FRAGRANCE

WHEEL on avon.com to help guide your customer on scents they may like.



Rêve en Cube Lying on a Cloud Mini Hand Cream (.67 fl. oz.) with any \$25 Rêve en Cube Lying on a Cloud Eau de Parfum purchase from this page (excludes samples). **In Brochure:** FREE with any \$25 women's fragrance purchase. Not sold separately. Limited quantities.

BRIGHT-IDEA! Rice Water Bright cleansers, now in oil and lotion form... there's something for everyone!



Q&A

What are the differences between the Rice Water **Bright Cleansers?**

Rice Water Bright Light Facial Cleansing Oil is a comfortable, lightweight cleansing oil that removes heavier makeup quickly and effectively. Contains ingredients known to visibly brighten and moisturize.

Rice Water Bright Cleansing Lotion gently removes makeup and impurities, and contains rice bran oil that helps brighten skin.

AVAILABLE IN THE BROCHURE **Rice Water Bright** Cleansing Foam is a light whipped foam that removes makeup residue, while also adding moisture to skin.

Rice Water Bright Rice Bran Gentle Exfoliating Cleanser is a daily-use scrub that provides exfoliation benefits.

Rice Water Bright Mild Cleansing Water removes makeup and impurities with micelles, so no need to rinse off.

How do I incorporate Rice Water Bright cleansers into my skin care routine?

Select a cleanser based on need or texture preference, then continue with your regimen. For an even better cleanse, start with the Cleansing Oil or Lotion, then follow with another Rice Water Bright cleanser of your choice. Proceed with the rest of your skin care regimen.



WHAT'S NEW/BROCHURE OFFER:

Jeju Aloe Fresh Soothing Gel (10.1 fl. oz.) with any \$20 The Face Shop purchase (from pages 11-12 for What's New). \$8 value. Limited quantities.





WHAT'S NEW/BROCHURE OFFER:

FREE

Jeju Aloe Fresh Soothing Gel (10.1 fl. oz.) with any \$20 The Face Shop purchase (from pages 11–12 for What's New). \$8 value. Limited quantities.

EXCLUSIVE OFFERS



NEW The Face Shop Daily Moment Vegan Hand Cream Each, 1.0 fl. oz.

1—Sunrise Bedroom Bergamot, lavender and cedarwood. **2—Morning Florist** Lemon, Bulgarian rose and violet leaf. **3—Noon Park**Grapefruit,
hyacinth and iris.

4—Sunset RooftopPear, rose and patchouli.

5—Midnight Street Cassis, black currant and amber.

6-Dawn AtticOrange blossom, pimento and vetiver.

Award Sales*: \$8.99 Order Number: 679-046 No Limit Offer. No Commission.



BUY

THE FACE SHOP

Rice & Ceramide Moisturizing Skin Care Set Includes: Toner, 1.15 fl. oz. Emulsion, 1.15 fl. oz. Cream, 0.34 fl. oz. \$8.75 value Herb Day 365 Master Blending Facial Foaming Cleanser—Aloe & Green Tea 5.7 fl. oz. \$5.25 value Rice Water Bright Foaming Cleanser 10 fl. oz. \$13 value Rice & Ceramide Moisturizing Toner 5 fl. oz. \$8,25 value Rice & Ceramide Moisturizing Cream 1.69 fl. oz. \$9.25 value YOUR COST \$21.99
OVER \$56 VALUE†

GET FREE

THE FACE SHOP

NEW 3 DAILY MOMENT HAND CREAMS Each, 1.0 fl. oz. \$12 total value 2—Morning Florist 4—Sunset Rooftop 5—Midnight Street

Award Sales*: \$22.99 Order Number: 392-329 No Limit Offer. No commission.

*Based on the "Your Cost" price. †Based on Brochure regular prices. Includes value of free products.

BRIGHTEN YOUR SMILE, NATURALLY

NEW DESIGN & NEW FLAVOR

Vegan oral care to keep your teeth bright and your breath fresh.



FLAVOR



PROTECTION



CLEANS AND WHITENS TEETH



EFFECTIVELY REMOVES PLAQUE AND STAINS



Perioe White Action Toothpaste Fresh Mint

Fluoride-free formula with baking soda effectively cleanses, and helps remove plaque, protect from cavities, whiten teeth and naturally refresh breath by brushing. 5.6 oz. net wt.

380-974 reg. \$2.99 now \$1.99

C \$1.49 P \$1.39

PRP \$1.19

EXCLUSIVE OFFERS





YOUR COST

5 Perioe White Action Toothpastes—Fresh Mint Each, 5.6 oz. net wt.

Award Sales*: \$5.99 Order Number: 427-734 No Limit Offer. No commission.



10 Perioe White Action Toothpastes—Fresh Mint Each, 5.6 oz. net wt.

Award Sales*: \$9.99 Order Number: 446-656 No Limit Offer. No commission.

*Based on the "Your Cost" price. †Based on Brochure regular prices.

Oral Care Product Finder

BRAND	PRODUCT	BENEFITS	
REACH® & LISTERINE® Formulated with advanced technology that helps remove plaque between teeth and under the gum line.	REACH® Interdental Brush (Wide, Extra Tight & Tight REACH® Professional Soft Picks	 New advanced technology helps remove plaque Recommended by dental professionals Soft Picks: Sturdy and easily fits between teeth. Dented handle for a better grip. Interdental Brush: Helps clean hard-to-reach spots and removes up to 30% more plaque compared to brushing alone. 	
	REACH® Waxed Floss Mint & Unflavored	 Cleans between teeth and under the gum line Removes plaque and food particles for a clean feeling Dental floss is waxed for easy use Floss is designed to easily slide between teeth Accepted by the American Dental Association 	
	LISTERINE® Ultraclean Mint Floss	 Great for tight spaces and people who have dental work Micro-Grooves® technology to provide greater plaque removal Stretches and slides easily between teeth without shredding Gentle on gums Removes up to 2X more plaque and slides as easily as GLIDE® Original Mint 	
	LISTERINE® Cool Mint™ Floss	 Removes up to 61% more plaque than GLIDE® Mint Floss Designed with extra flavor for a clean, fresh-breath feeling Waxed coating improves sliding, plus it's shred-resistant, soft and flexible 	
	LISTERINE® Ultraclean® Access® Flosser	 Great for those with limited dexterity and first-time floss users Easily gets to 100% of hard-to-reach places Long, ergonomic handle and non-slip grip 	
	LISTERINE® Ultraclean® Access® Flosser Refills	 Packs of 28 disposable floss head refills, in mint and unflavored Easily get to 100% of hard-to-reach places with these mint-flavored floss heads Features high-tenacity yarn to withstand breakage For use with LISTERINE® Ultraclean® Access® Flosser 	
EUTHYMOL Distinctly strong flavor. Helps keep teeth and gums clean and healthy with a special blend of fluoride-free, antiseptic ingredients.	Euthymol Toothpaste	 Strong unique wintergreen flavor With ingredients to keep breath fresh and help remove plaque by brushing 100% recyclable aluminum tube Fluoride-free 	
	Euthymol Toothbrush Classic & Regular sizes with soft bristles	Features a specially designed triple curve: Curved end near the head slides in easily and smoothly Curved bristles fit gum line for more effective cleaning Curved grip is comfortable and easier to hold Regular size has a smaller head that reaches the back teeth for deep and full cleaning Classic size has a larger head that covers 5 teeth at a time for fast and efficient cleaning	
	Euthymol Mouthwash	 Combats bad breath for long-lasting freshness Effective formula works instantly Same strong unique flavor as Euthymol Original Toothpaste 	
	Euthymol Breath Spray	Combats bad breath for long-lasting freshness Sugar-free, no calories and non-aerosol spray Same strong unique flavor as Euthymol Original Toothpaste	

• Pocket size for on-the-go and works instantly

*Based on in vitro study of artificial teeth.

Check out the benefits of our oral care brands

BRAND	Р	RODUCT	BENEFITS
PERIOE WHITE ACTION Vegan oral care for the entire family.	PERIOE	NEW Perioe White Action Toothpaste Fresh Mint	 Made with baking soda, it effectively cleanses, whitens teeth and naturally refreshes breath Vegan and fluoride-free
	WHITE ACTION O	Perioe White Action Toothpaste Original Mint	 Made with baking soda, it effectively cleanses, whitens teeth and naturally refreshes breath Vegan and fluoride-free
		Perioe White Action Toothbrush Blue	 Effectively removes plaque and surface stains With easy-grip rubber pads and medium roundedge bristles for a gentle clean
	real and the second	Perioe Thera-White Teeth Whitening Pen	 Clear gel with hydrogen peroxide and easy-to-apply silicone tip Delivers immediate brightening and stain removal results Convenient for on-the-go
		Perioe Thera-White Dental Whitening Strips	 Whitens up to 5X, after daily use for 7 days* Delivers professional-level whitening in just 30 minutes Contains hydrogen peroxide, the same whitening ingredient that dentists use
PERIOE THERA-WHITE	65	Perioe Thera-White Instant Whitening LED Light System and Gel	 Deluxe, high-performance whitening system for instantly whiter teeth Whitening effect from the system is 40% more than from just using the gel itself*
Highly effective whitening in super-fast time. See a dramatic difference after just 1 use.*		Perioe Thera-White 2-in-1 Whitening Toothpaste Mild Mint & Cool Mint	 Has more than 4X the whitening power than the average (non-whitening) toothpaste* Includes a Booster that activates the toothpaste to remove stains and whiten teeth faster and more effectively Fluoride-free
PERIOE HIMALAYA PINK SALT With mineral-rich, natural Himalayan pink salt that effectively helps clean teeth.		Avon Perioe Himalaya Pink Salt Toothpaste Ice Mint (pump & tube)	 Pump has over 2.9X as much toothpaste as the tube Vegan and fluoride-free with Himalayan pink salt Refreshing ice mint flavor
	4	Avon Perioe Himalaya Pink Salt Toothbrush	 Microfibers with natural Himalayan pink salt help keep teeth clean Wider brush head for hard-to-reach areas
PERIOE WHITENING ESSENTIALS With highly effective whitening agents to help remove stains and brighten teeth. With fluoride to help prevent cavities and strengthen teeth.		Perioe Whitening Essentials Toothpaste Black Charcoal Clean Mint, Blanc Charcoal Fresh Mint and Original Cool Mint	 Black Charcoal and Blanc Charcoal contain activated charcoal to help remove stains Black Charcoal Clean Mint contains 10X more activated charcoal (compared to Blanc Charcoal)
	-	Whitening Essentials Toothbrush Medium Blanc Charcoal	 Uniquely shaped brush Infused with activated charcoal to help keep your teeth looking clean and bright Extra-large head with medium bristles
PERIOE MICROBIOME With fluoride, plus microbiome technology containing prebiotics to help maintain healthy oral care.	a double of the control of the contr	Perioe Microbiome Toothpaste Total Care, Whitening and Sensitive	Microbiome are beneficial micro-flora, with prebiotics for healthy-looking teeth and gums all over Toothpaste with prebiotics for optimum oral health



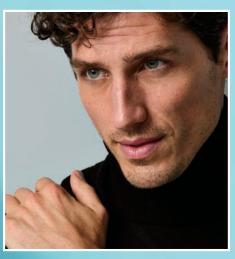




STAINLESS STEEL

precision

give him quality time with Boussivie watches



Men's Earth and Sky Precision Watch Brown leatherlike strap, 10" L. Blue dial with silvertone case, 42mm diam. 568-541 reg. \$99.99 now \$79.99 C \$59.99 P \$55.99 PRP \$47.99

THE PERFECT GIFT FOR FATHER'S DAY!

Features:

- Mechanical-looking dial
- Date indicator
- Water-resistant 3ATM

A. Men's Lord's Prayer Cross Necklace

Stainless steel necklace with blue-plated cross and Lord's Prayer. 24" L with lobster closure. Pendant, 2" L. **567-526**

reg. \$32.99 now \$24.99 C \$18.74 P \$17.49 PRP \$14.99

B. Men's Earth and Sky Necklace

Stainless steel textured beads with genuine sodalite and tiger-eye stones mixed with glass beads. 24" L with lobster closure. **567-545**

reg. \$24.99 now \$19.99 C \$14.99 P \$13.99 PRP \$11.99

C. Men's Earth and Sky Bracelet

Stainless steel textured beads with genuine sodalite and tiger-eye stones mixed with glass beads. Stretches to fit most. **568-537**

reg. \$22.99 now \$16.99 **C** \$12.74 **P** \$11.89 **PRP** \$10.19

3-Piece Special Offer

For all Representatives—get the Men's Lord's
Prayer Cross Necklace
and the Men's Earth
and Sky necklace and
bracelet at an amazing
value! 732-170

YOUR COST: \$24.99 Award Sales: \$24.99* No Limit Offer.

No commission.

OVER \$80 VALUE

*Based on the "Your Cost" price.



STAINLESS STEEL

dazzling

A light lavender sparkle adds brilliance day or night.



DID YOU KNOW?

Amethyst is associated with a sense of healing, peace, relaxation and spiritual awareness.



Stainless Steel Lavender Collection

Light amethyst-colored CZ stones set in stainless steel.

Necklace 17" L with 1" extender. Pendant, ³/₄" L. Stone, 2.75 carat weight equivalent. 567-550 reg. \$49.99 now \$39.99 C \$29.99 P \$27.99

PRP \$23.99

3/4" L. Stone, 1.75 total carat weight equivalent. Pierced. 567-564 reg. \$49.99 now \$39.99 C. \$29.99 P. \$27.99 PRP. \$23.99

Earrings

Ring 3/4" L. Stone, 5 carat weight equivalent. Sizes: 5 567-583 8 567-617 6 567-598 9 567-621 7 567-602 10 567-636 reg. \$49.99 now \$39.99 \$29.99 \$27.99

PRP \$23.99

3-Piece Special Offer

For all Representatives—get the entire Stainless
Steel Lavender Collection
at an amazing value!
Order by ring size:
5 735-073 8 737-057
6 736-596 9 739-762
7 736-911 10 751-819

YOUR COST: \$45.99 Award Sales: \$45.99* No Limit Offer. No commission.

OVER \$149 VALUE

*Based on the "Your Cost" price.



just for you

EXCLUSIVE OFFERS

DON'T MISS OUT!

The following bundles feature your customers' favorites with amazing savings. It's a great way to earn additional award sales and help you reach President's Club or your next President's Recognition Program title!



Far Away Infinity Original Eau de Parfum fruity floral

Radiant bergamot, jasmine sambac and sensual sandalwood. 1.7 fl. oz. \$25 value

Far Away Infinity Intense Eau de Parfum fruity floral

A potent blend of radiant bergamot, jasmine sambac and sensual sandalwood. 1.7 fl. oz. \$30 value

Far Away Beyond Intense Travel Spray woody floral

Jasmine, orange blossom and tonka bean. .3 fl. oz. \$16 value

Far Away Eau de Parfum amber floral

Freesia, jasmine absolute and enticing amber. 1.7 fl. oz. \$25 value

Far Away Vial-on-Card Samples amber floral Pack of 5 \$2.25 value

Award Sales*: \$29.99 Order Number: 466-942 No Limit Offer. No commission.



Mesmerize Platinum Ultimate Eau de Toilette woody floral

Crisp pear, violet and warm amber. 3.4 fl. oz. \$36 value

Mesmerize Black Eau de Toilette woody fougère

Pepper, addictive nutmeg and tonka bean. 3.4 fl. oz. \$25 value

Mesmerize Ultimate Eau de Toilette woody fougère

Black pepper, zesty pomelo and sensuous patchouli. 3.4 fl. oz. \$36 value

Mesmerize Cologne fresh aromatic

Bergamot, spicy cardamom and amber. 3.4 fl. oz \$25 value Mesmerize Vial-on-Card Samples fresh aromatic Pack of 5 \$2.25 value

Award Sales*: \$38.99 Order Number: 334-370 No Limit Offer. No commission.



YOUR COST \$112 VALUE

FARM FARM FARM Pencepple Pla Brightening July Serum FARM FARM FARM

FARM RX

Cooling Gel Goddess Facial Oil 3.04 fl. oz.

\$37 value No THC.

.95 fl. oz. \$50 value

Super Greens CBD Green Pineapple Plus & Amazon Berry **Boost Trial Kit**

- Pineapple Plus Instant Glow Toner, .67 fl. oz. · Pineapple Plus Brightening Jelly Serum, .17 fl. oz.
- Amazon Berry Boost Smoothing & Firming Body Cream, 1 fl. oz.
- Bakuchiol Cream, .33 fl. oz.

\$19 value

EACH PACK OF 3 FARM RX SAMPLES: \$1 value

Pineapple Plus Brightening Jelly Serum Amazon Berry Boost Smoothing & Firming Body Cream Pineapple Plus Instant Glow Toner Super Greens Cooling Gel Super Greens Multivitamin Moisture Cream

Bakuchiol Eye Cream

Award Sales*: \$32.99 Order Number: 719-222 No Limit Offer. No commission.

YOUR COST OVER \$157 VALUE













Clean 2-in-1 Exfoliating **Cleansing Balm** 3.5 oz. net wt. \$30 value

Isa Knox LXNEW Isa Knox LXNEW Platinum **Sculpting Day** Cream 1.7 fl. oz. \$50 value

C Warming Peel 3.4 fl. oz. \$27 value

Anew Vitamin Anew Hydra **Fusion Gel Cream** 1.7 oz. net wt. \$34 value

Anew Power Serum Mini .24 fl. oz.

\$10.50 value

Isa Knox Anew **Clinical Line Eraser** With Retinol [1.0%] Advanced Retinol Serum Pack of 3 Samples \$2 value

Anew **Platinum** Age Delay Serum Pack of 3 Samples \$2 value

Anew **Ultimate Night Repair** Serum Pack of 3 Samples \$2 value

Award Sales*: \$29.99 Order Number: 449-602 No Limit Offer. No commission.



THE FACE SHOP

Rice Water Ri Bright Br Mild Fo Cleansing CI Water 10 16.9 fl. oz. \$1 \$14.40 value

Rice Water Bright Foaming Cleanser 10 fl. oz. \$13 value Rice & Ceramide Moisturizing Cream

\$9.25 value

Calendula Essential Moisture Serum 1.35 fl. oz. \$13.50 value Foot Mask
Two masks,
one for
each foot.
\$4.79 value

Rich Hand V Special Care Hand Mask Two masks, one for each hand.

\$4 value

Fresh Soothing Gel 10.1 fl. oz. \$8 value

Jeju Aloe

Herb Day 365 Amino Acid Facial Foaming Cleanser—Aloe 5.7 fl. oz. \$11.50 value

Award Sales*: \$27.99 Order Number: 392-238 No Limit Offer. No commission.







YOUR COST \$16.99
OVER \$55 VALUE*

BUY

THE FACE SHOP JEJU ALOE FRESH

\$11.99 value

Soothing Sooth Foam 10.1 fl. oz. Cleans \$8 value 5 fl. oz

Soothing Ice Sooth Foam Gel Cleanser 10.1 fl. oz. 5 fl. oz. \$11 value

 Ice Soothing
 Soc

 Gel
 4.4

 10.1 fl. oz.
 \$16

Soothing Mist 4.4 fl. oz. \$16 value

GET FREE

THE FACE SHOP THE SOLUTION ADVANCED FACE MASKS

Pore CareHydratingBrightening.70 fl. oz..70 fl. oz..70 fl. oz..3 value.3 value.3 value

Award Sales*: \$16.99 Order Number: 186-153 No Limit Offer. No commission.



BUY

SKIN SO SOFT SOFT & SENSUAL

2 Bath Oils Each, 16.9 fl. oz. \$48 total value



GET FREE

SKIN SO SOFT SOFT & SENSUAL

Shower Gel5 fl. oz. **2 Beauty Bar Soaps**Each, 3.17 oz. net wt **\$8 value \$9 total value**

Award Sales*: \$16.99 Order Number: 771-210 No Limit Offer. No commission.



BUY

AVON SENSES

2 Cozy Vanilla & Coconut Hand Soaps Each, 10.1 fl. oz. \$27.98 total value 2 Sparkling Grapefruit & Orange Blossom Hand Soaps Each, 10.1 fl. oz. \$27.98 total value



GET FREE

AVON SENSES

2 Orange & Honeysuckle Bubble Baths Each, 24 fl. oz. \$22 total value

Award Sales*: \$24.99 Order Number: 310-199 No Limit Offer. No commission.





ELASTINE PROPOLITHERA DAMAGE REPAIR

Shampoo Conditioner 16.9 fl. oz. 16.9 fl. oz. \$18 value \$18 value

ELASTINE PROPOLITHERA

Hair Mask 10.1 fl. oz. \$18 value

Award Sales*: \$19.99 Order Number: 310-347 No Limit Offer. No commission.



Botanicals Cherr Cherry **V**seasa

YOUR COST \$84 VALUE

DR. GROOT

Scalp Fortifying Hair-Thickening Shampoo

13.5 fl. oz. \$35 value **Premium Scalp** Cleansing Brush \$19 value

ELASTINE BOTANICALS

Rosemary & Sea **Salt Shampoo** and Conditioner Each, 6.7 fl. oz. \$9 total value

Cherry Blossom & **Hyaluronic Acid Shampoo** and Conditioner Each, 6.7 fl. oz. \$9 total value

PERIOE MICROBIOME

PERIOE

2 Total Care Toothpastes Each, 5.4 oz. net wt. \$12 total value

Award Sales*: \$22.99 Order Number: 754-143 No Limit Offer. No commission.





AVON PURE

Diffuser 6½" H. USB connection. \$39 value Citronella Essential Oils
Helps you enjoy the outdoors
(and indoors, too). No harsh
chemicals. .34 fl. oz.
\$24 value

Lemon Essential OilsClear the air! Clean, invigorating aroma freshens stale and musty areas. .34 fl. oz. **\$17 value**

Award Sales*: \$29.99 Order Number: 882-174 No Limit Offer. No commission.



BUY

CUCINA ESSENTIALS

Glass Dish Soap Bottle Holds 16 fl. oz. 3" diam. x 8³/₄" H. Glass, metal. Imported. \$12.99 value Red Apple Dish Soap 16.6 fl. oz. \$8.99 value Red Apple Spray-On Dish Soap 16.9 fl. oz. \$9.99 value YOUR COST \$20.99 OVER \$50 VALUE†

GET FREE

CUCINA ESSENTIALS

Fresh Citrus Spray-On Dish Soap 16.9 fl. oz. \$9.99 value Lemon Verbena Dish Soap 16.6 fl. oz. \$8.99 value

Award Sales*: \$20.99 Order Number: 907-286 No Limit Offer. No commission.



BUY

FRESH FIJI

2 Lavender Sheet Detergents Each pack contains 30 sheets. \$39.98 total value



GET FREE

FRESH FIJI

Lavender Sheet Detergent Pack of 30 sheets. \$19.99 value

Hygienic Power Laundry Bar & Stain Remover 6.3 oz. net wt. \$3.49 value

Award Sales*: \$22.99 Order Number: 754-234 No Limit Offer. No commission.

PREMIUM FRAGRANCE SAMPLES

Let customers experience the fragrance with vial-on-card samples. They allow for several uses, so customers can really get a "sense" of the "scent!"









SCENT-SATIONS BUNDLE

INCLUDES **PACKS OF 5** VIAL-ON-CARD SAMPLES: LYRD Oud Rose, Far Away Beyond Intense, Black Suede Ultimate and Mesmerize Platinum Ultimate. **761-816**

20 samples total for only \$6.99









MAGNIFI-SCENTS BUNDLE

INCLUDES **PACKS OF 5** VIAL-ON-CARD SAMPLES: Mesmerize Ultimate, Black Suede Ultimate, Far Away Beyond Intense and LYRD Oud Rose. **786-300**

20 samples total for only \$6.99

SAMPLING TIPS If you know your customer's note preferences, gift a fragrance sample that's in a similar family.

If she's shopping for herself, remind her that men's fragrances make great gifts and offer her a sample. Follow up for feedback and a potential order.

PREMIUM SKIN CARE SAMPLES

When you convert a skin care sample into a full-size sale, you can really boost your overall business. Use samples to introduce customers to some of our key skin care picks.



POWERHOUSE BUNDLE

INCLUDES **PACKS OF 3** SAMPLES: Anew Vitamin C Illuminating Priming Moisturizer (pack of 5), belif The True Cream Aqua Bomb Aloe, Farm Rx Super Greens Multivitamin Moisture Cream, Farm Rx Super Greens Cooling Gel, Farm Rx Bakuchiol Eye Cream, Farm Rx Amazon Berry Boost Smoothing & Firming Body Cream and Farm Rx Pineapple Plus Brightening Jelly Serum. **476-639**

23 samples total for only \$3.99



LUXE IT UP BUNDLE

INCLUDES **PACKS OF 3** SAMPLES: Isa Knox LXNEW Clinical Booster Pore Perfector, Isa Knox LXNEW Clinical Booster Moisture Lock, Anew Ultimate Night Repair Serum, Farm Rx Super Greens Multivitamin Moisture Cream, Isa Knox LXNEW Platinum Sculpting Day Cream, Anew Platinum Age Delay Serum and Isa Knox LXNEW Platinum Sculpting Oil Serum. **478-612**

21 samples total for only \$1.99



ANEW VITAMIN C BUNDLE

INCLUDES TRY-IT SIZES:

Brightening Serum, .23 fl. oz., Illuminating Priming Moisturizer, .23 fl. oz., and Brightening Eye Cream, .10 fl. oz.

826-783

3 try-it sizes for only \$2.99

LOVE AT FIRST TRY

FRAGRANCE VIAL-ON-CARD SAMPLES

Each vial allows for several fragrance applications for a premium sampling experience. Follow up to see what your customers thought of the scent.



RÊVE EN CUBE LYING ON A CLOUD fresh green floral Pack of 3 Samples 566-109 reg. \$4 NOW \$3.75



LYRD
PEONY ROSÉ
soft floral
Pack of 5 Samples
616-263
reg. \$4.25
NOW \$2.50



LYRD OUD ROSE woody floral Pack of 5 Samples 792-446 reg. \$3 NOW \$1.85



LYRD ARTISAN CANNABIS OUD fresh citrus Pack of 5 Samples 954-670 reg. \$4.25 NOW \$2.50



GINZA WISH YOU WERE HERE fruity floral Pack of 3 Samples 504-318 reg. \$4.50 NOW \$2.90



FAR AWAY amber floral Pack of 5 Samples 451-207 reg. \$2.25 NOW \$1.75



FAR AWAY BEYOND INTENSE woody floral Pack of 5 Samples 387-615 reg. \$4.25 NOW \$2.50



RARE PEARLS soft floral Pack of 5 Samples 006-400 reg. \$2.25 NOW \$1.75



HAIKU SACRED INTENSE fruity floral Pack of 5 Samples 359-764 reg. \$4.25 NOW \$2.50



HAIKU fresh green floral Pack of 5 Samples 578-367 reg. \$2.25 NOW \$1.75



IMARI AMOR woody floral Pack of 5 Samples 153-650 reg. \$2.25 NOW \$1.75



MESMERIZE fresh aromatic Pack of 5 Samples 006-449 reg. \$2.25 NOW \$1.75



STUDIO 1886 GENTLEMAN woody fougère Pack of 3 Samples 887-248 reg. \$4.50 NOW \$2.75



MESMERIZE PLATINUM ULTIMATE woody floral Pack of 5 Samples 897-006 reg. \$4.25 NOW \$2.50



MESMERIZE ULTIMATE woody fougère Pack of 5 Samples 436-625 reg. \$4.25



BLACK SUEDE fresh aromatic Pack of 5 Samples 006-468 reg. \$2.25 NOW \$1.75



BLACK SUEDE ULTIMATE woody fougère Pack of 5 Samples 235-728 reg. \$4.25 NOW \$2.50



WILD COUNTRY fresh aromatic Pack of 5 Samples 006-453 reg. \$2.25 NOW \$1.75

MAKEUP SAMPLES

Help your customers find their perfect shades and experience our formulas.



fmg Cashmere 24 Hour Foundation Sample Packs

3 samples per pack. Light–Medium **592-966** Medium–Tan **592-970** Tan–Deep **592-985 reg. \$4**

NOW \$3 each pack





fmg Glimmer Satin Lipstick Sample Packs

Total 0.212 oz. net wt.; equivalent to over 2 full-size fmg Glimmer Satin Lipsticks. 10 samples per pack. reg. \$22 NOW \$3.25 each pack

Sample Pack #1 includes: Wildrose, Rose Angel, Luna, Hibiscus, Sierra Sunset, Poppy, Violet Night, Fog, Thunderbird,

Firebolt 235-751

Sample Pack #2 includes: Eclipse, Aster, Wild Cherry, Tulip, Constellation, Morning Glory, Plum Blossom, Desert Moon, Equinox, Twilight 342-250

JEWELRY

Bracelet Pillow Black velvet-like fabric and cardboard. Imported. 3" L x 3" W. 149-230 \$4.99



Samples are a win-win...fun freebies for your customers, and potential full-size sales for you!

FACE & BODY CARE SAMPLES

Let your customers experience the luxurious textures of some of our key products.



ANEW ULTIMATE NIGHT REPAIR SERUM Pack of 3 Samples 491-866 reg. \$2 NOW 75¢



ANEW PLATINUM AGE DELAY SERUM Pack of 3 Samples 491-885 reg. \$2 NOW 75¢



FARM RX AMAZON BERRY BOOST SMOOTHING & FIRMING BODY CREAM Pack of 3 Samples 506-617 reg. \$1 NOW 59¢



FARM RX BAKUCHIOL CREAM Pack of 3 Samples 792-848 reg. \$1 NOW 79¢



FARM RX BAKUCHIOL EYE CREAM Pack of 3 Samples 307-689 reg. \$1 NOW 79¢



FARM RX
PINEAPPLE
PLUS BRIGHTENING
JELLY SERUM
Pack of 3 Samples
506-530
reg. \$1
NOW 59¢



FARM RX SUPER GREENS MULTIVITAMIN MOISTURE CREAM Pack of 3 Samples 307-913 reg. \$1 NOW 59¢



FARM RX SUPER GREENS COOLING GEL Pack of 3 Samples 976-830 reg. \$1 NOW 59¢



FARM RX SUPER GREENS REFRESHING GEL CLEANSER Pack of 3 Samples 497-151 reg. \$1 NOW 59¢



FARM RX PINEAPPLE PLUS INSTANT GLOW TONER Pack of 3 Samples 506-435 reg. \$1 NOW 59¢



FARM RX GREEN GODDESS FACIAL OIL Pack of 5 Samples 759-456 \$2.50



ISA KNOX ANEW LX ULTIMATE DAY CREAM Pack of 3 Samples 549-596 reg. \$1 NOW 69¢



ISA KNOX ANEW LX ULTIMATE REJUVENATING SERUM Pack of 3 Samples 034-668 reg. \$1 NOW 89¢



ISA KNOX ANEW
CLINICAL LINE ERASER
WITH RETINOL
[1.0%] ADVANCED
RETINOL SERUM
Pack of 3 Samples
787-020 reg. \$2
NOW \$1.49



ISA KNOX ANEW CLINICAL COLLAGEN BOOSTER REJUVENATING SERUM AMPOULES Pack of 3 Samples 351-266 reg. \$3 NOW \$2.50



ISA KNOX LXNEW PLATINUM SCULPTING DAY CREAM Pack of 3 Samples 731-690 reg. \$1 NOW 69¢



ISA KNOX LXNEW PLATINUM SCULPTING OIL SERUM Pack of 3 Samples 731-704 reg. \$1 NOW 89¢



ISA KNOX CLINICAL
COLLAGEN
BOOSTER EYE LIFT
PRO DUAL EYE
SYSTEM
Pack of 5 Samples
351-414 \$3



ISA KNOX LXNEW CLINICAL BOOSTER MICROBIOME BALANCE Pack of 3 Samples 318-625 reg. \$1 NOW 69¢



ISA KNOX LXNEW CLINICAL BOOSTER MOISTURE LOCK Pack of 3 Samples 318-644 reg. \$1 NOW 69¢



ISA KNOX LXNEW CLINICAL BOOSTER PORE PERFECTOR Pack of 3 Samples 318-549 reg. \$1 NOW 69¢



AQUA BOMB ALOE Pack of 3 Samples 994-081 reg. \$1 NOW 69¢



MOISTURIZING BOMB Pack of 3 Samples 836-575 reg. \$1 NOW 69¢



VITAMIN C ILLUMINATING PRIMING MOISTURIZER Pack of 5 Samples 962-709 reg. \$2.50 NOW \$2.15



REVITALIZE & REVEAL INTENSIVE PEEL Pack of 3 Samples 533-806 reg. \$1 NOW 69¢





Paeonol from rare peonies

Helps visibly improve the appearance of skin texture, tone and clarity.





Macadamia Oil

Helps protect skin to reduce the look of lines and wrinkles



Volume Cream (pink)

Rice Bran Extract (antioxidant oryzanol)

Helps protect skin's natural fats (lipids); skin looks youthfully plumped.



Firming Cream (white)

Peptides

Help support skin's natural renewal process for firmer-looking skin.



LXNEW Platinum



Hibiscus FlowerContains antioxidants for visibly

firmer, youthfully plumped skin.

ISA KNOX LXNEW
PLATINUM
SCULPTING COLLECTION

LXNEW PlatinumSculpting Night Cream

For visibly firmer, youthfully plumped skin.



88%*
people said skin feels
and looks smoother,
and is visibly improved

100%*
people said skin
looks replenished

*In 7 days of use, based on a consumer study.

What our customers say...

★★★★★ 4.6

as of 10/18/22 on Avon.com

Texture is luxurious. Smells lovely.

Feels wonderful on my skin. I feel the firming effect.

Makes my skin feel smoother and firmer.



Hibiscus Extract
Helps skin look firmer,
and youthfully plumped.



Panthenol (provitamin B5)
Helps improve hydration
so skin looks smoother, softer.



Squalane
Helps repair moisture barrier
for visibly smoother skin.

THE WOW DEAL

5-PIECE SET

YOUR COST: \$24 CUSTOMER PRICE: \$40 \$155 VALUE[†] AWARD SALES: \$24^{*}

755-063 No limit offer. No commission.

*Based on the "Your Cost" price.
†Based on Brochure regular prices.

Feel refreshed and beautiful with smooth skin, silky hair and shimmering scent.

COLLECTION INCLUDES:

Rare Amethyst Eau de Parfum 1.7 fl. oz. \$25 value

Isa Knox LXNEW Platinum Sculpting Day Cream Broad Spectrum SPF 30 1.7 fl. oz. \$50 value

Isa Knox LXNEW Clinical Booster Pore Perfector 1 fl. oz. \$40 value Elastine PropoliThera Damage Repair Conditioner 16.9 fl. oz. \$18 value

Elastine PropoliThera Serum Treatment 7.8 fl. oz. \$22 value











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