

make it dazzle with genuine diamonds

WHAT'S NEW 101



- ► This is your opportunity to buy new products ("Preview Products") in advance of the Brochure.
- ▶ You can buy 2 of everything!
- ▶ The pricing for Contender (with \$40+ in Campaign sales), Premier and President's Recognition Program is shown in What's New. Your Preview Product Discount is based on your Commission Level (see chart below), and will be applied at checkout.

WHAT'S NEW GLOSSARY

CONTENDER (C):

A Representative with Award Sales up to \$4,999 per year.

PREMIER (P):

A Representative with Award Sales of \$5,000 to \$9,999 per year.

PRESIDENT'S RECOGNITION PROGRAM (PRP):

A Representative with Award Sales of \$10,000 or more per year.

PRODUCT ORDERING GUIDELINES:

All of our new products are featured in *What's New.* For each item, you can purchase up to two: one for you to try, and one to showcase or sell to your customers. You can experience all of the colors, sizes and varieties. For example: if a lipstick comes in eight shades, you can purchase two of each shade.

PREVIEW PRODUCT DISCOUNT: Your What's New discount is based on your Commission Level.

For details about Commission Levels go to: Avon.com > Seller Central > Commissions and Sales Levels.

REPRESENTATIVE LEVEL

Sales Level	Campaign Sales	Annual Sales	Beauty/ Jewelry	Fashion/ Home
Contender	\$0-\$39.99		0%	0%
Contender	\$40.00 +		25%	20%
Premier	No minimum	\$5,000	30%	20%

GET READY! Buy C26 Preview Products with your C24 and C25 orders. Order C26 Brochures when placing your C24 product orders.

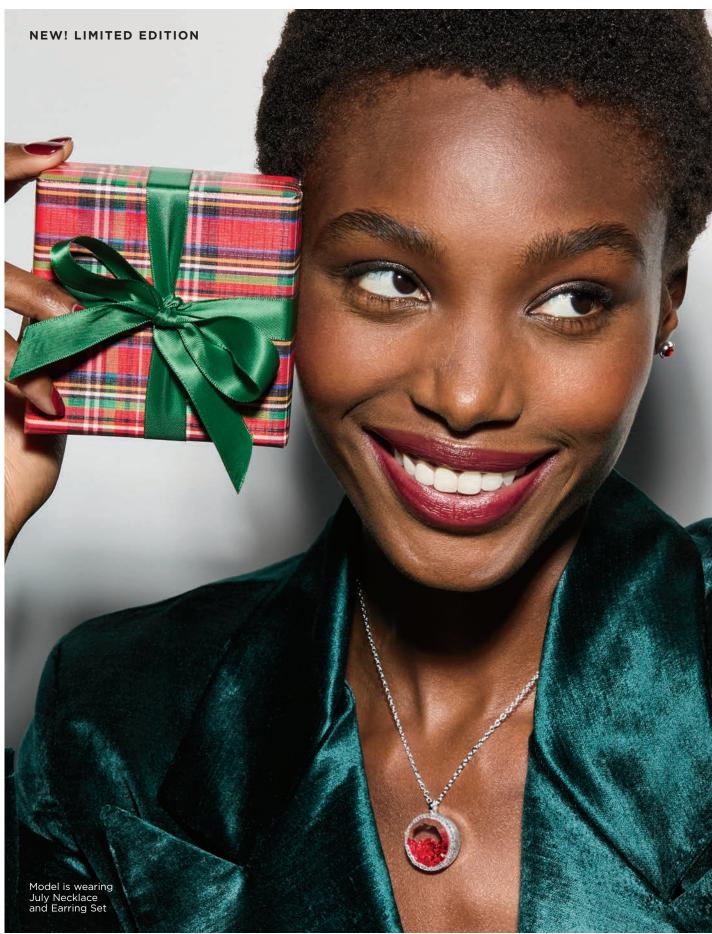
PRESIDENT'S RECOGNITION PROGRAM LEVEL

Sales Level	Annual Sales	Beauty/ Jewelry	Fashion/ Home
President's Club	\$10,000	40%	25%
Honor Society	\$20,000	40%	25%
Rose Circle	\$35,000	45%	25%
David H. McConnell Club	\$65,000	45%	25%
President's Council	\$110,000	45%	25%
Inner Circle	\$220,000	50%	25%











colorful keepsakes







Sterling Silver Pearl and Stone Collection Sterling silver with genuine pearls and CZ accents.

Climber Earrings 1/2" L. Pierced. 834-458 reg. \$69.99 now \$54.99 c \$41.24 P \$38.49 PRP \$32.99

Necklace 17" L with 1" extender. Pendant, ½" L. 841-088 reg. \$74.99 now \$59.99 c \$44.99

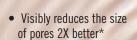
PRP \$35.99

P \$38.49 PRP \$32.99



Ultrasonic. Ultra-giftable.

Power up your skin care routine with Wash POP, the innovative ultrasonic facial cleansing brush from LG!

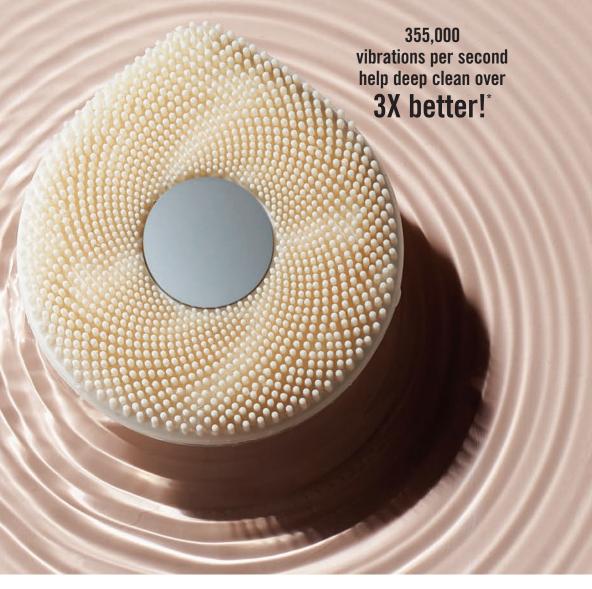


- IPX7 waterproof (safe for shower use and under running water)
- Ergonomic design fits comfortably in your palm
- 3 levels of vibration intensity

LG Wash POP Ultrasonic Facial Cleansing Brush
Tapered tip for delicate areas. Suitable for all skin types. Includes portable charging base, extra cradle and USB-C charging cable. Adapter not included. Hypoallergenic silicone. 26/8" W x 15/8" D x 31/8" H. Imported. 018-946 reg. \$199.99
Brochure Price: \$149.99

YOUR COST: \$90 No Limit Offer.

*Versus cleansing by hand alone. Based on a clinical study with an ordinary cleanser.

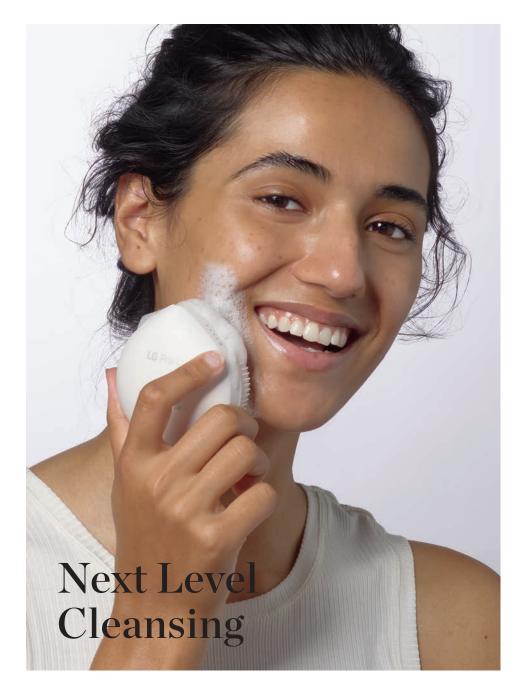




WHAT'S NEW & BROCHURE OFFER:

FREE

Rice Water Bright Foaming Cleanser with LG Wash POP Ultrasonic Facial Cleansing Brush purchase (see this page). 10 fl. oz. \$13 value. Limited quantities.



Is a cleansing tool really better than my hands? Here's why the answer is "yes!":

- Offers a deeper and more thorough (yet gentle) cleanse than just using your fingers or a wash cloth. The hypoallergenic silicone bristles penetrate further into the surface of your skin, getting rid of more dirt, debris and oil.
- Your skin renews itself about every 28 days; exfoliation from a cleansing brush speeds up this process.
- Exfoliation tightens skin, shrinking the appearance of pores over time.

- Using a facial brush stimulates the surface of your skin, making it more radiant and smooth.
- Facial brushes help stimulate the process of eliminating cellular waste, also known as "skin detox."
- Preps you for the rest of your skin care routine. Serums and moisturizer will be easily absorbed, so you'll see better results.

Key Features

- Suitable for all skin types, including sensitive skin
- Tapered tip for easy cleansing of delicate curves, such as around the nose and mouth
- Waterproof: safe for shower and under running water
- · Hypoallergenic silicone
- 3 levels of vibration intensity

Usage

- Use 1X daily
- · Remove all makeup
- Wet face and brush head with lukewarm water
- Apply cleanser directly to the tool; then briefly apply the tool to your palm to generate foam before using on face.
 TIP: Apply 2 nickelsized dots of cleanser at the top and bottom.
- Turn on device and select intensity level
- Gently massage in an upward and outward direction over face and neck. (Avoid eye area.)
- Device will automatically shut off after 70 seconds for the perfect amount of cleansing time
- Tip can be used for hardto-reach areas like your nasal folds
- Rinse face and brush head; pat both dry.

Benefits

- Cleans over 3X better than hands alone*
 by helping to remove blackheads, oil, dead skin and impurities
- Exfoliates over 2X better than hands alone*
- Visibly reduces size of pores 2X better than hands alone*

"Versus cleansing by hand. Based on a clinical study with an ordinary cleanser.



Our cleanser picks to pair with Wash POP:

Anti-Aging	Hydration	Brightening	Breakouts	Sensitive Skin	Vegan/Clean Beauty
	belif A	NCS NORTH	OLEAN.	roda -	F.V.K.1
Mission Luxereve Foaming Wash	belif Aqua Bomb Jelly Cleanser	Rice Water Bright Foaming Cleanser	LXNEW Clean Balancing Gel Cleanser	Farm Rx Super Greens Cleansing Gel	Farm Rx Super Greens Cleansing Gel

These cleansers are not recommended for pairing. The ideal cleanser needs to foam for maximum benefits. Also, avoid cleansers with exfoliation benefits.

- Physiogel Hypoallergenic Daily Moisture Therapy Dermo-Cleanser for Face
- Isa Knox LXNEW Clean Nourishing Cream Cleanser
- Rice Water Bright Rice Bran Gentle Exfoliating Cleanser
- Isa Knox LXNEW Clean 2-in-1 Exfoliating Cleansing Balm

Who's your customer...

- Skin Care & Beauty
 Lovers. (anyone invested in taking the best care of their skin)
- Has Blemish-Prone Skin. Wash POP helps target white/blackheads, and helps remove excess oil, dirt and debris.
- Makeup Lovers.
 Wash POP helps to remove all makeup and impurities and clean on a deeper level without disrupting the skin's moisture barrier.
- Wants Anti-Aging Benefits. Wash POP helps visibly minimize pores, and prepares skin for optimal absorption of serums and moisturizers.
- Has Sensitive Skin.
 This tool is gentle enough for those who want deep cleaning without irritation.
- Anyone Looking for a Self-Care Routine.
 Wash POP delivers a gentle massage and helps with circulation.
 TIP: follow with a mask treatment for the ultimate pampering experience.
- Anyone Who's Prepping for a Special Occasion.
 Ensure skin has that glorious glow! Start with tool for deep, yet gentle cleansing, follow your skin care routine with a mask treatment.
- Anyone Looking for a Luxe Holiday Gift.
 Take advantage of your special pricing and unlimited offer to promote this tool to your customers. Start taking pre-orders today!



WHAT'S NEW & BROCHURE OFFER:

FREE

Rice Water Bright Foaming Cleanser with LG Wash POP Ultrasonic Facial Cleansing Brush purchase (see page 12). 10 fl. oz. **\$13 value.** Limited quantities.

Cleansing Brushes Q&A

They've been on the market for years and are still trending in the world of skin care! When it comes to exfoliating, polishing and improving your complexion, there's just no competition. Even so, there's a lot of confusion about skin-cleansing tools. Here's the 411...

I have sensitive skin. So a tool will irritate my skin, right?

This tool works on all skin types, including sensitive skin! Use a foaming cleanser you know works with your skin, and start out by testing the cleansing tool 1-2 times a week. And no need to press—the silicone bristles will do the work for you. Also, use a good amount of cleanser (not globs, a couple of nickel-sized dots are fine!) and water on the brush head to avoid irritation.

Does it spread bacteria around my face?

No, not if you clean your brush properly after each use. Rinse it under warm water to remove dirt and makeup residue. Then, massage the bristles clockwise with clean fingers for 1 minute, switch to counterclockwise and repeat. This prevents breakout-causing bacteria from building up.

I break out easily, so I should avoid this tool, right?

A cleansing tool can actually help treat and prevent breakouts by helping to remove excess oil, which can cause blemishes. Pick a foaming cleanser that's formulated for acne-prone skin, and use the tool 2-4 times a week. If you have an active breakout, scale back until your skin heals.

It's expensive...so is it worth the hype?

A cleansing tool is an investment, but the long-term benefits are worth it. It's similar to purchasing an expensive, yet high-quality piece of clothing, which can last for years and never wear out like fast-fashion pieces. A cleansing tool delivers noticeable results, and you'll be able to use it over and over for years. There's a reason it's become a staple in skin care routines!

just for you

EXCLUSIVE OFFERS

DON'T MISS OUT!

The following beauty and home bundles feature your customers' favorites with amazing savings. (See pages 17-26.) It's a great way to earn additional award sales and supplement your sales from holiday products. Plus, the award sales will help you reach President's Club or your next President's Recognition Program title. It also counts toward the Destination Avon Cancun incentive, which ends in Campaign 26!



ISA KNOX LXNEW **PLATINUM SCULPTING** COLLECTION

With firming and moisturizing hibiscus extract.

Day Cream 1.7 fl. oz. **\$50 value Night Cream** 1.7 fl. oz. **\$50 value** Oil Serum 1.35 fl. oz. **\$56 value**



GET FREE

Eye Cream .84 fl. oz. \$50 value



Price: C \$93.72 P \$87.48 PRP \$74.98 Award Sales*: \$124.97 Order Number: 805-816 No Limit Offer.



GET

Antioxidant Lip Treatment .13 oz. net wt. \$14 value Illuminating **Body Serum** Pack of 3 Samples \$2 value Illuminating Priming Moisturizer Pack of 5 **Samples** \$2.50 value



Price: C \$41.22 P \$38.48 PRP \$32.98 Award Sales*: \$54.97 Order Number: 715-265 No Limit Offer.

MUST-HAVE MAKEUP BUNDLES

TPSY raves and faves. plus our picks for luxe lips and eyes—at up to 40% off Brochure prices.

BUY

TPSY I Want to Highlight You Liquid Highlighter \$18 value **TPSY Forever Lip Marker in** \$30 total value **Dual Eyebrow Definer in Dark**



in Savage Glow 1.01 fl. oz.

Sour Candy and Felt Pink Each, .08 fl. oz.

TPSY Brows On Fleek Mocha and Coffee Cake

Pencil: .005 oz. net wt., each; Gel: .09 oz. net wt., each. \$42 total value

GET FREE

TPSY Tote Bag \$9 value

Your Cost: \$29.99

Award Sales*: \$29.99

VALUE[†]

Order number: 321-154

No Limit Offer.

*Based on Brochure Special Prices. †Includes value of free product.



GET FREE

fmg Glimmer Bejeweled Mega Palette

Includes:

- 20 Eyeshadows, .53 oz. total net wt.
- 2 Highlighters, .11 oz. total net wt.
- 2 Blushes, .11 oz. total net wt.
- Contour Duo, .12 oz. total net wt.
 \$45 value



Your Cost: \$40

Award Sales*: \$40

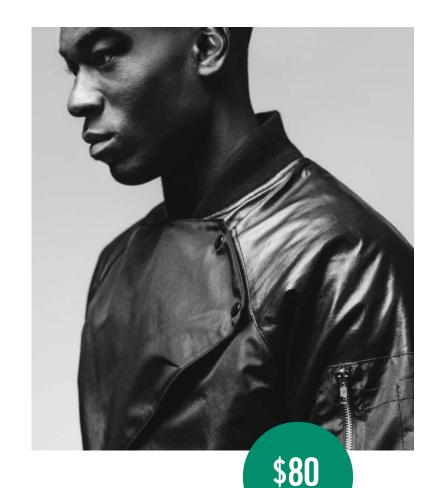
Order number: 308-981

No Limit Offer.

*Based on Brochure Special Prices. †Includes value of free product.

'Based on Brochure Special Prices. *Includes value of samples.

CLASSIC PICKS FOR HIM









Mesmerize Cologne fresh aromatic

Bergamot, spicy cardamom and amber. 3.4 fl. oz. \$25 value Mesmerize Pack of 5 Vial-on-Card Samples \$2.25 value Mesmerize Ultimate Pack of 5 Vial-on-Card Samples \$4.25 value

Black Suede Eau de Toilette fresh aromatic

Bergamot, soft leather and oak moss. 3.4 fl. oz. \$22 value
Black Suede Pack of
5 Vial-on-Card Samples
\$2.25 value

Wild Country Cologne fresh aromatic

Lavender, coriander seed and sandalwood. 3 fl. oz. \$22 value
Wild Country Pack of 5 Vial-on-Card Samples \$2.25 value

Your Cost: \$28.99 Award Sales': \$28.99 Order number: 925-182 No Limit Offer.





Far Away Eau de Parfum amber floral

Freesia, jasmine absolute and enticing amber. 1.7 fl. oz. \$25 value Far Away Pack of 5 Vial-on-Card Samples \$2.25 value

Far Away Gold Eau de Parfum amber floral

Indian jasmine and Madagascar vanilla. 1.7 fl. oz. \$25 value

Far Away Infinity Intense Eau de Parfum fruity floral

A potent blend of bergamot, jasmine sambac and sandalwood.
1.7 fl. oz.
\$30 value

2 Packs of Far Away Beyond Intense Vial-on-Card Samples (10 samples) amber floral

Jasmine, orange blossom and tonka bean. \$8.50 total value

Your Cost: \$35.99 Award Sales': \$35.99 Order number: 116-258 No Limit Offer.

*Based on Brochure special prices. *Based on Brochure regular prices. Includes value of free products.

SPA-MAZING BEAUTY BUNDLES

BUY

Avon Senses Peppermint Delights Bubble Bath 24 fl. oz. \$11 value Elastine Daily Moisture Shampoo 50.7 fl. oz. \$18 value On The Body English Bouquet Body Wash 32.4 fl. oz. \$15 value



GET FREE

4 ORGANIST Avocado Moisture Body Washes Each, 6.42 fl. oz. \$24 total value



Your Cost: \$25.99 Award Sales*: \$25.99 Order Number: 596-010 No Limit Offer.



GET FREE

Avon Senses Hand Soaps in Sparkling Grapefruit & Orange Blossom and Fresh Bergamont & Wild Mint Each, 10.1 fl. oz. \$27.98 total value



Your Cost: \$19.99 Award Sales*: \$19.99 Order Number: 612-363 No Limit Offer.

BUY

BUY

4 Avon Senses Peppermint Delight Bubble Baths

Each, 24 fl. oz.

\$44 total value

Avon Senses Hand Soaps in Fresh Bergamont & Wild Mint, Cozy Vanilla & Coconut and Sparkling Grapefruit & Orange Blossom Each, 10.1 fl. oz. \$41.97 total value



GET FREE

ON THE BODY The Natural Body Wash in Lemon Verbena 30.4 fl. oz. \$16 value ORGANIST Avocado Moisture Body Wash 6.42 fl. oz. \$6 value



Your Cost: \$17.99 Award Sales*: \$17.99 Order Number: 208-122 No Limit Offer.

COOL & CALM COLLECTIONS

BUY

Veilment CBD Nourishing Body Cream (Tube) 6.7 fl. oz. No THC. \$38 value Veilment CBD Dry Body Oil 3.73 fl. oz. No THC. \$37 value



GET FREE

3 Veilment CBD
Cooling Body
Roll-On Gels
Each, 2.5 fl. oz. No THC.
\$72 total value
10 Veilment CBD
Multi-Balm Sticks in
Jasmine
Each, .14 oz. net wt.
No THC.
\$45 total value
10 Veilment CBD
Multi-Balm Sticks in
Geranium
Each, .14 oz. net wt.

\$237 VALUE[†]



Your Cost: \$34.99 Award Sales*: \$34.99 Order Number: 208-395 No Limit Offer.

\$45 total value

No THC.

Veilment CBD Dry Body Oil 3.73 fl. oz. No THC. \$37 value **ELASTINE CBD** & HEMP SEED OIL **Cooling & Soothing** Shampoo and Conditioner Each. 11.8 fl. oz. No THC. \$46 total value **Veilment CBD Cooling Body** Roll-On Gel 2.5 fl. oz. No THC. \$24 value





Your Cost: \$29.99 Award Sales*: \$29.99 Order Number: 208-797 No Limit Offer.



Your Cost: \$29.99 Award Sales*: \$29.99 Order Number: 097-091 No Limit Offer.

Based on Brochure special prices. *Based on Brochure regular prices. Includes value of free products. **Based on regular prices.

PET CARE BUNDLE

BUY

Sirius Groom Pet Grooming Mist 5 fl. oz. \$12.99 value Sirius Groom Shampoo and Conditioner for Dogs in Baby Powder Each, 16.2 fl. oz. \$29.98 total value Sirius Groom Pet Odor Eliminator For fabric and carpet use only, do not spray on pets. 13.5 fl. oz. \$12.99 value









OVER

GET FREE

Sirius Groom Shampoo for Dogs in Lovely Berry 16.2 fl. oz. \$14.99 value Sirius Groom Conditioner for Dogs in Lovely Berry 16.2 fl. oz. \$14.99 value





Your Cost: \$26.99 Award Sales*: \$26.99 Order Number: 121-909 No Limit Offer.

PREMIUM VIAL-ON-CARD BUNDLES

Featuring key fragrance samples. The deluxe vials allow for several applications, which not only makes a great introduction to the seent, but also a nice thank-you gift for your customer's order. Remember to follow up!









FOR HER

Includes: Rare Platinum Intense (pack of 5), Far Away (pack of 5), LYRD Oud Rose (pack of 5) and LYRD Bouquet de Freesia (pack of 5). **549-801**

20 samples total for only \$6.99











FOR HIM

Includes: Wild Country (pack of 5), Mesmerize Ultimate (pack of 5), Mesmerize (pack of 5), Mesmerize Platinum Ultimate (pack of 5) and Black Suede Ultimate (pack of 5). **626-275**

25 samples total for only \$8.99



Present the sample as a gift! You can say: "Along with your order, I wanted to gift you something special to use this weekend."

Talk about how and where to apply the sample, and don't forget to follow up! The best time is after the first weekend you gave it to your customer. Happy sampling!

NEW! LIMITED EDITION BUY 1, GET 2 FREE

FACE & BODY CARE SAMPLES

Let your customers experience the luxurious textures of some of our key products.



ANEW ULTIMATE NIGHT REPAIR NIGHT SERUM Pack of 3 Samples 491-866 reg. \$2 **NOW 75¢**



ANEW PLATINUM AGE DELAY SERUM Pack of 3 Samples 491-885 reg. \$2 NOW 75¢



FARM RX AMAZON **BERRY BOOST** SMOOTHING & FIRMING BODY CREAM Pack of 3 Samples 506-617 reg. \$1 NOW 59¢



FARM RX BAKUCHIOL CREAM Pack of 3 Samples 792-848 reg. \$1 NOW 79¢



FARM RX BAKUCHIOL **EYE CREAM** Pack of 3 Samples 307-689 rea. \$1 NOW 79¢



FARM RX **SUPER GREENS** MULTIVITAMIN MOISTURE CREAM Pack of 3 Samples 307-913 reg. \$1 NOW 590



FARM RX SUPER GREENS COOLING GEL Pack of 3 Samples 976-830 reg. \$1 NOW 59¢



FARM RX SUPER GREENS REFRESHING GEL CLEANSER Pack of 3 Samples 497-151 reg. \$1 NOW 590



FARM RX PINEAPPLE PLUS INSTANT GLOW TONER Pack of 3 Samples 506-435 reg. \$1 NOW 59¢



FARM RX **PINEAPPLE** PLUS BRIGHTENING JELLY SERUM Pack of 3 Samples 506-530 reg. \$1 NOW 59¢



FARM RX GREEN **GODDESS FACIAL OIL** Pack of 5 Samples 759-456 reg. \$2.50 NOW \$2.15



ISA KNOX LXNEW PLATINUM SCULPTING DAY CREAM Pack of 3 Samples 731-690 reg. \$1 NOW 69¢



PLATINUM SCULPTING NIGHT CREAM Pack of 3 Samples 731-685 reg. \$1 NOW 69¢

ISA KNOX LXNEW



ISA KNOX LXNEW PLATINUM **SCULPTING EYE CRFAM** Pack of 3 Samples 731-723 reg. \$1 NOW 69¢



ISA KNOX LXNEW **PLATINUM SCULPTING OIL** SERUM Pack of 3 Samples 731-704 reg. \$1 NOW 89¢



ISA KNOX LXNEW **CLINICAL BOOSTER** MICROBIOME BALANCE Pack of 3 Samples 318-625 reg. \$1 NOW 69¢



ISA KNOX LXNEW **CLINICAL BOOSTER MOISTURE LOCK** Pack of 3 Samples 318-644 reg. \$1 NOW 69¢



ISA KNOX LXNEW **CLINICAL BOOSTER** PORE PERFECTOR Pack of 3 Samples 318-549 reg. \$1 NOW 69¢



ANFW IIITIMATE CLIDDEME **DUAL ELIXIR** Pack of 5 Samples 669-694 \$2.50



THE TRUE SERUM REVITALIZING Pack of 3 Samples 577-868 reg. \$1 NOW 69¢



OVERNIGHT BADIANT MASK Pack of 3 Samples 993-927 reg. \$2 NOW 79¢



ILLUMINATING RODY SERIIM Pack of 3 Samples 695-652 reg. \$2 NOW 79¢



ILLUMINATING PRIMING MOISTIIRI7FR Pack of 5 Samples 962-709 reg. \$2.50 NOW \$2.15



ISA KNOX ANEW LX ULTIMATE REJUVENATING **CERIIM** Pack of 3 Samples 034-668 reg. \$1



THE TRUE SERUM RESURFACING Pack of 3 Samples 578-386 reg. \$1 NOW 69¢



REVITALIZE & REVEAL INTENSIVE PEEL Pack of 3 Samples 533-806 reg. \$1 NOW 69¢



SERUM Pack of 5 Samples 105-159 reg. \$2.50 NOW \$2



PHYSIOGEL DAILY MOISTURE THERAPY FACIAL CREAM Pack of 3 Samples 353-819 reg. \$1.50 NOW 69¢



ISA KNOX ANEW LX ULTIMATE DAY CREAM Pack of 3 Samples 549-596 reg. \$1 NOW 69¢



ISA KNOX CLINICAL **COLLAGEN BOOSTER** EYE LIFT PRO DUAL **EYE SYSTEM** Pack of 5 Samples 351-414 \$3



AQUA BOMB ALOE Pack of 3 Samples 994-081 reg. \$1 NOW 69¢



MOISTURIZING ROMR Pack of 3 Samples 836-575 reg. \$1 NOW 69¢



MISSION LUXEREVE EYE CREAM Pack of 3 Samples 000-269 reg. \$2 NOW \$1.20



ANEW CLINICAL **COLLAGEN BOOSTER** RE IIIVENATING SERUM AMPOULES Pack of 3 Samples 351-266 reg. \$3 NOW \$2.50

FRAGRANCE VIAL-ON-CARD SAMPLES

Each vial allows for several fragrance applications for a premium sampling experience. Follow up to see what your customers thought of the scent.



LYRD OUD ROSE woody floral Pack of 5 Samples 792-446 reg. \$3 NOW \$1.85



LYRD BOUQUET DE FREESIA soft floral Pack of 5 Samples 359-563 reg. \$3 NOW \$1.85



LYRD PEONY ROSÉ soft floral Pack of 5 Samples 616-263 reg. \$4.25 NOW \$2.50



FAR AWAY amber floral Pack of 5 Samples 451-207 reg. \$2.25 NOW \$1.75



FAR AWAY BEYOND INTENSE woody floral Pack of 5 Samples 387-615 reg. \$4.25 NOW \$2.50



LYRD ARTISAN SANTAL MUSK woody floral Pack of 5 Samples 830-232 reg. \$4.25 NOW \$2.50



LYRD ARTISAN **CHERRY VETIVER** amber floral Pack of 5 Samples 828-590 reg. \$4.25 NOW \$2.50



RARE PLATINUM INTENSE amber floral Pack of 5 Samples 359-750 reg. \$4.25 NOW \$2.50



STUDIO 1886 GILDED soft floral Pack of 5 Samples 890-020 reg. \$4.25 NOW \$2.50



GINZA WISH YOU WERE HERE fruity floral Pack of 3 Samples 504-318 reg. \$4.50 NOW \$2.90



GINZA ALWAYS BESIDE YOU soft floral Pack of 3 Samples 139-820 reg. \$4.50 NOW \$2.90



MESMERIZE PLATINUM ULTIMATE woody floral Pack of 5 Samples 897-006 req. \$4.25 NOW \$2.50



STUDIO 1886 LEGENDARY woody fougère Pack of 5 Samples 398-657 reg. \$4.25 NOW \$2.50



MESMERIZE ULTIMATE woody fougère Pack of 5 Samples 436-625 reg. \$4.25 NOW \$2.50



WILD COUNTRY fresh aromatic Pack of 5 Samples 006-453 reg. \$2.25 NOW \$1.75



MESMERIZE fresh aromatic Pack of 5 Samples 006-449 reg. \$2.25 NOW \$1.75



BLACK SUEDE fresh aromatic Pack of 5 Samples 006-468 req. \$2.25 NOW \$1.75



BLACK SUEDE ULTIMATE woody fougère Pack of 5 Samples 235-728 reg. \$4.25 NOW \$2.50

MAKEUP SAMPLES

Help your customers find their perfect shades and experience our formulas.



NEW! fmg Cashmere 24 Hour Foundation Sample Packs 3 samples per pack. Light-Medium 592-966

Medium-Tan **592-970** Tan-Deep **592-985** NOW \$3 each pack



Love at 1st Lash Mini Mascara Blackest Black. .135 fl. oz. 594-060 reg. \$6 NOW \$3



fmg Glimmer Satin Lipstick Sample Packs

Total 0.212 oz. net wt.; equivalent to over 2 full-size fmg Glimmer Satin Lipsticks. 10 samples per pack. reg. \$22 NOW \$3.25 each pack

Sample Pack #1 includes: Wildrose, Rose Angel, Luna, Hibiscus, Sierra Sunset, Poppy, Violet Night, Fog, Thunderbird, Firebolt 235-751

Sample Pack #2 includes: Eclipse, Aster, Wild Cherry, Tulip, Constellation, Morning Glory, Plum Blossom, Desert Moon, Equinox, Twilight 342-250

JEWELRY

Bracelet Pillow Black velvet-like fabric and cardboard. Imported. 3" L x 3" W. 149-230 \$4.99











READY, JET SET, GO!

The incentive period for Destination Avon ends Campaign 26. Check your tracker in the incentive hub of avon.com to see where you are, and come up with a plan to help you reach for the beach! Here's how:

Let's say you need to achieve over \$2,500 in sales by Campaign 26. Take advantage of...

AVON LIVE SHOPPING

Invite 10 customers to shop the specials from our Avon Live Shopping events. 10 ORDERS X \$144 = \$1,440 (The average order from an Avon Live Shopping event is \$144 using the coupon code.*)





2 wow

Promote the WOW DEALS in the Brochure. They're an incredible value and make great holiday gifts. (Brochure price: \$50.)

15 WOW DEALS X \$50 = \$750

(Calculation does not apply to What's New Wow Deal purchases.)

3 AMAZING BUNDLE OFFERS IN WHAT'S NEW

Take advantage of the exclusive offers in this *What's New* to earn Award Sales and have product on hand for all your customers' daily and holiday beauty needs. Let them know you have their favorites—it's a great deal for them and an instant sales booster for you!



QUICK TIPS TO BOOST SALES AND MEET YOUR GOAL

- Holiday shopping usually comes from a separate budget. If your customers are buying gifts, remind them of their daily essentials. If they are buying their go-to essentials, ask them about their holiday gifting list!
- Let your customers know that you have a goal and are striving to achieve an incentive.
- Always be ready to recommend a special offer or suggest \$5-andunder items for stocking stuffers.







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