

# WHAT'S NEW 101

- ► This is your opportunity to buy new products ("Preview Products") in advance of the Brochure.
- ▶ You can buy 2 of everything!
- ► The pricing for Contender (with \$40+ in Campaign sales), Premier and President's Recognition Program is shown in What's New. Your Preview Product Discount is based on your Commission Level (see chart below), and will be applied at checkout.

#### WHAT'S NEW GLOSSARY

#### CONTENDER (C):

A Representative with Award Sales up to \$4,999 per year.

#### PREMIER (P):

A Representative with Award Sales of \$5,000 to \$9,999 per year.

## PRESIDENT'S RECOGNITION PROGRAM (PRP):

A Representative with Award Sales of \$10,000 or more per year.

#### PRODUCT ORDERING GUIDELINES:

All of our new products are featured in *What's New.* For each item, you can purchase up to two: one for you to try, and one to showcase or sell to your customers. You can experience all of the colors, sizes and varieties. For example: if a lipstick comes in eight shades, you can purchase two of each shade.

#### PREVIEW PRODUCT DISCOUNT: Your What's New discount is based on your Commission Level.

For details about Commission Levels go to: Avon.com > Seller Central > Commissions and Sales Levels.

#### REPRESENTATIVE LEVEL

Sales Level	Campaign Sales	Annual Sales	Beauty/ Jewelry	Fashion/ Home
Contender	\$0-\$39.99	_	0%	0%
Contender	\$40.00 +		25%	20%
Premier	No minimum	\$5,000	30%	20%

**GET READY!** Buy C25 Preview Products with your C23 and C24 orders. Order C25 Brochures when placing your C23 product orders.

#### PRESIDENT'S RECOGNITION PROGRAM LEVEL

Sales Level	Annual Sales	Beauty/ Jewelry	Fashion/ Home	
President's Club	\$10,000	40%	25%	
Honor Society	\$20,000	40%	25%	
Rose Circle	\$35,000	45%	25%	
David H. McConnell Club	\$65,000	45%	25%	
President's Council	\$110,000	45%	25%	
Inner Circle	\$220,000	50%	25%	



# DAZZLING COMFORT



S(5-6) **610-887** M(7-8) **610-963** L(9-10) **611-534** XL(11-12) 611-572

**Green** S(5-6) **610-007** M(7-8) **610-538** L(9-10) **610-868** XL(11-12) 610-872

Ivory S(5-6) **614-552** M(7-8) **614-571** L(9-10) **614-586** XL(11-12) **614-590** 

Metallic Foil Ballet Slipper Faux-fur ballet slippers with metallic foil dots and bow trim on front. Man-made materials. Imported.

reg. \$23.99 now \$17.99 each pair C \$14.39 P \$14.39 PRP \$13.49



# HOLIDAY TREASURE



# Exclusive Collection Offer

For all Representatives—get all 3 hoops at an amazing value!

3-Piece Collection: includes Pink, Grey and Purple Hoops 636-880

YOUR COST: \$14.99 Award Sales: \$14.99\* No Limit Offer. OVER \$59 VALUE



#### **Bejeweled Colorful Collection**

Multicolor stones set in silvertone and goldtone.

#### Hoops

2" diam. Pierced.
Pink/Goldtone 618-304
Grey/Silvertone 618-323
Purple/Silvertone 618-338
reg. \$19.99 now \$14.99

reg. \$19.99 now \$14.99 each C \$11.24 P \$10.49 PRP \$8.99

#### Cuff Bracelet

Stretches to fit most. Pink/Goldtone 618-342 Grey/Silvertone 618-778 Purple/Silvertone 618-892

reg. \$19.99 now \$14.99 each
C \$11.24 P \$10.49 PRP \$8.99







N 620-831 O 620-960 P 621-455 Q 621-489 R 621-527 S 621-546 T 621-618 U 621-622 V 621-641 W 621-675 X 621-933 Y 622-265 Z 622-724













#### His World Map Watch

Boussivie Precision watch with genuine gold plating, 3ATM water-resistant. Brown leatherlike strap, 10" L. Dial with luminous dots, 40mm diam. case. 622-891 reg. \$114.99 now \$89.99 **C** \$67.49

P \$62.99 PRP \$53.99

#### **Hers Diamond**

**Accent Watch Boussivie Precision** watch with genuine diamond accent, CZ bezel stones and rose gold plating. 3ATM water-resistant. 8" L with 34mm diam. case. 622-906 reg. \$114.99 now \$89.99 C \$67.49 **P** \$62.99 PRP \$53.99

# glimmer all the way!





#### fmg Glimmer Bejeweled Mega Palette

Two-tiered mega palette with array of eyeshadows, highlighters, blushes and contour. Highly pigmented, multi-finish shades, infused with nourishing vitamin E, glide on smoothly and blend evenly for a beautiful color payoff, perfect for all your holiday parties! Comes in gift box.

#### Includes:

20 eyeshadows, .53 oz. total net wt. Two highlighters, .11 oz. total net wt. Two blushes, .11 oz. total net wt. Contour Duo, .12 oz. total net wt. **631-084** 

reg. \$45 now \$21 C \$15.75 P \$14.70 PRP \$12.60



Sheer hint of tint for a soft luminous glow.



#### fmg Glimmer Be Blushed Cheek Color

Creamy moisturizing formula glides on smoothly without streaking for a natural flush of color. Buildable coverage. Soft dewy finish. With skin-nourishing vitamin E for antioxidant benefits. Free from parabens, phthalates and fragrance. .14 oz. net wt.

reg. \$14 now \$10.99 each C \$8.24 P \$7.69 PRP \$6.59



629-475









Icy Petal 629-460



Tropical Peach 630-676

Crushed Berry 630-551

GLIMMER



#### **Pro Tips**

Pair fmg Glimmer Be Blushed Cheek Color with the fmg Blush & Contour Brush or Avon Pro Flawless Makeup Applicator for easy and seamless application.

Layer fmg Glimmer Powder Blush over fmg Glimmer Be Blushed Cheek Color for even longer wear and greater dimension.



#### Get the Look Application Tips

Contoured: Stack complementary blush shades for a fresh and softly defined look. Sunkissed: Apply blush on upper cheeks and across the nose. Lifted: Apply blush along the height of the cheekbones, going upward toward the temples.

HEM

# MAKEUP, organized!



#### WHY THEY'LL LOVE IT

The ultimate space saver for their vanity, bathroom drawers or dresser table. No product gets left behind! They can have all their favorites organized and front and center.

Customizable for their needs, from makeup, to skin care, to fragrance. A time saver for a faster, more efficient morning beauty routine.

#### **PRO TIPS**

Ask your customer if they have beauty products in their drawers that they forget to use. Odds are...it's a yes. Offer this vanity organizer as the perfect solution.

Get creative! Suggest turning the organizing slots into a makeup advent calendar for a personalized gift, or using the organizer as a "stocking" to hold stocking stuffer gifts for a makeup lover.



**EXCLUSIVE OFFER** 

# LUXE LIPS & CHEEKS 9-PIECE BUNDLE

# BUY

fmg Glimmer Lipliner in Au Naturel and Simply Spice Each, .01 oz. net wt. \$18 total value

fmg Glimmer Satin Lipstick in Windstorm .10 oz. net wt. \$11 value

fmg Glimmer Lip Glaze in Shine .3 fl. oz. \$11 value Birthday Balm Lip Crayon in Birthday Post, Birthday Suit and Surprise! Each, 1 oz. net wt. \$36 total value

fmg Cashmere Lipcream Matte in Nude Pink

.11 oz. net wt. **\$22 value** 

\$20 value

Glow Balm Duo Illuminating Stick in Heartthrob .28 oz. total net wt.

fmg Colors of LOVE



# GET Free

fmg Colors of LOVE Kiss Me Cushion Highlighter in Golden Lily .28 oz. net wt. \$27 value



Your Cost:

\$44.12

Award Sales: \$44.12\*

Order number: 631-998

No Limit Offer.

†Includes value of free product. \*Based on Brochure Special Prices.

# Glimmer Product Guide

FACE LIP PRODUCT GLIMMER **GLIMMER** GLIMMER **GLIMMER GLIMMER** GLIMMER **GLIMMER GLIMMER BE POWDER** LIP LIP LIP SATIN LIP GLAZE LIPLINER **BLUSHED BLUSH POLISH** CONDITIONER **PLUMPER** LIPSTICK 8 Shades 12 Shades **CHEEK COLOR** 3 Shades Colorless 1 Universal 1 Universal 30 Shades 5 Shades Shade Shade For use on Richly Sugar-based Preps and Moisturizing The Drenches Long-wearing cheeks and pigmented, formula gloss lightweight, lips in eyelipliner is primes your delivers a formulated lips. Creamy silky pressed gently buffs lips. Wear alone creamy, catching shine, with rich moisturizing powder away dry, for a perfectly dimensional smooth glimmering formula flakv skin moisturized wet-shine formula color and piaments huas glides on cheeks. for softer, pout, or layer finish, and provides instant to provide smoothly Weightless smoother other lip plumps lips a soft moisture The vivid color without formula lips. Helps products over without the satin finish smooth, lipwith every polish and line. Creamy streaking with ultrait for improved stinging like with rich. hugging texture for a natural fine pearl prep lips for wear and some other comfortable provides hours formula for added glides on with flush of effortless application. lip plumpers. color. of wear without color. dimension. lip color The buttery Buildable feathering. precision and Buildable Buildable application. smooth texture medium-to-Non-sticky dries to a matte finish. coverage. coverage offers superior full coverage. formula offers Soft dewy and soft comfort, and buildable matte finish. finish. the nourishing color, sheeringredients to-medium care for coverage and vour lips. a lustrous glossy finish. • Vitamin • Vitamin E helps Volulip™ Pomegranate • Castor seed • Super-precise With skin- Vitamin E nourishing helps nourish E and to moisturize. formula extract oil boosts application vitamin E for skin and squalane soothe and visibly provides hydration for highantioxidant provides help heal lips plumps pout, antioxidant definition, WHY YOU'LL LOVE IT • Vitamin E benefits moisturize softens and benefits sculpted antioxidant Jojoba seed provides moisturizes lip looks Blueberry & sunflower antioxidant lins and seed oils help benefits Prevents strawberry protect against • Vitamin E feathering provides and prolongs extracts and free radicals raspberry antioxidant lipstick wear Mango seed leave lips benefits · Long-wearing butter, rich in feeling fatty acids, formula stays supple all day provides moisturizing benefits

# From luxe lips to enticing eyes, help your customers enhance their favorite features with these Glimmer must-haves.

	EYE								
GLIMMER EYE- SHADOW QUAD 10 Quad Shades	GLIMMER-SHADOW 14 Shades	GLIMMER LONGWEAR GEL EYESHADOW 4 Shades	GLIMMER LONGWEAR GEL EYELINER 4 Shades	GLIMMER ALWAYS ON POINT EYELINER 2 Shades	GLIMMER LIQUID EYELINER 1 Shade	GLIMMER CREAM EYELINER 5 Shades	GLIMMER WATERPROOF EYELINER 7 Shades	GLIMMER DIAMOND EYELINER 9 Shades	GLIMMER BROW DEFINER 6 Shades
Long-wearing, creamy powder formula hugs eyelids for all-day wear. Each quad features a variety of finishes—matte, satin and shimmer—in complementary colors to create looks with ease. Rich pigment payoff with just a single swipe.	The buildable, silky cream formula goes on effortlessly to create stunning looks that last all day. Available in 3 unique finishes—shimmer, glitter and matte sateen—for a variety of long-wearing, water-resistant, crease-proof looks.	Features delicate pearls that capture and reflect light for lids that look shimmery all day and night. The long-wearing, creamy, weightless formula glides on smoothly with richly pigmented color and a vibrant finish.	This richly pigmented gel eyeliner provides a creamy line of highperformance color that wears all day and dries to an intense matte finish.	This customer favorite now features a built-in sharpener for a consistently perfect point!	Long-wearing with rich black pigments to provide vivid, opaque color that stays all day. Smudge-, transfer- and waterproof formula dries to a smooth matte finish.	Creamy and smooth, it glides on effortlessly for all-day, comfortable wear. Rich pigments provide vivid color with a subtle sheen finish.	Water- and sweat-proof formula glides on smoothly for all-day, comfortable wear. Rich pigments provide vivid color that won't smudge or transfer.	Features finely milled pearls that provide dimension and deliver a subtle sparkle to amp up any eye look.	Smudge-, transfer- and waterproof brow pencil. The slim, tapered tip creates the appearance of actual brow hair for natural- looking, perfectly defined eyebrows.
Specifically curated shade families enhance a variety of eye colors     Buildable, medium-to-full coverage	Blends easily and dries down smoothly     No fallout, stay-all-day shadow	Can be used as a base to increase the intensity of eyeshadows layered on top  Creaseand smudgeproof  Faderesistant	<ul> <li>Full, opaque coverage</li> <li>Smudge-and flake-proof</li> <li>Fade-resistant</li> <li>Versatile formula doubles as an eyeshadow base to boost colors layered on top</li> </ul>	Smudge- and water- proof     Creamy, smooth formula stays color-true all day	Quick-drying formula with precision application     Rich black pigment delivers vivid impact with one swipe	<ul> <li>Creamy, smooth, glide-on color</li> <li>Long-wearing, all-day comfortable wear</li> <li>Fade-resistant</li> <li>Comes off easily with soap and water or makeup remover</li> </ul>		Castor oil helps nourish brows and aids in hair growth  Coconut oil helps brow hair and skin feel soft and smooth	





Mesmerize Platinum Ultimate woody floral

Magnetic and intoxicating. Be drawn in by an alluring blend of crisp pear, violet and warm amber. Body Wash 820-971 Body Moisturizer 820-986

 AVAILABLE IN THE BROCHURE! Mesmerize Platinum Ultimate Eau de Toilette 3.4 fl. oz. reg. \$36 Brochure Price: \$27.99

# FIND THEIR NEW SIGNATURE...

Help customers find the fragrances that best speak to them with this easy-to-use fragrance wheel! Download the tool from AVON U on avon.com, and print and share with your customers.



# PREMIUM VIAL-ON-CARD BUNDLES

Featuring key fragrance samples. The deluxe vials allow for several applications, which not only makes a great introduction to the scent, but also a nice thank-you gift for your customer's order. Remember to follow up!









#### **FOR HER**

Includes: Rare Platinum Intense (pack of 5), Far Away (pack of 5), LYRD Oud Rose (pack of 5) and LYRD Bouquet de Freesia (pack of 5). **549-801** 

20 samples total for only \$6.99











#### **FOR HIM**

Includes: Wild Country (pack of 5), Mesmerize Ultimate (pack of 5), Mesmerize (pack of 5), Mesmerize Platinum Ultimate (pack of 5) and Black Suede Ultimate (pack of 5). **626-275** 

25 samples total for only \$8.99

#### SAMPLING TIPS

Present the sample as a gift! You can say: "Along with your order, I wanted to gift you something special to use this weekend."

Talk about how and where to apply the sample, and don't forget to follow up! The best time is after the first weekend you gave it to your customer. Happy sampling!

**EXCLUSIVE OFFER** 

# FRAGRANCE FAVES 3-PIECE BUNDLE



Imari Eau de Toilette

amber floral Italian bergamot, tempting jasmine and amber. 1.7 fl. oz. \$25 value

Haiku Intense Eau de Parfum

fresh green floral Japanese yuzu, muguet and blonde woods. 1.7 fl. oz. \$30 value

Far Away Eau de Parfum

amber floral Freesia, jasmine absolute and enticing amber. 1.7 fl. oz. \$25 value

# **GET FREE**

Imari Amor Eau de Parfum

woody floral Black currant, precious orris and warm musk. 1.7 fl. oz. **\$25 value** 

Haiku Eau de Parfum

fresh green floral Japanese yuzu, muguet and blonde woods. 1.7 fl. oz. \$25 value

Pack of 5 Imari Amor Vial-on-Card samples \$2.25 value

Pack of 5 Haiku Sacred Intense Vial-on-Card samples \$4.25 value



Your Cost: C \$45.73 P \$42.68 PRP \$36.58

Award Sales: \$130\*

Order number: 817-319

\*Based on Brochure Special Prices. †Includes value of free products.

#### **EXCLUSIVE OFFER**

# SKIN CARE ESSENTIALS 3-PIECE BUNDLE

## BUY

Isa Knox LXNEW Clinical Booster Microbiome Balance 1 fl. oz. \$40 value

Anew Vitamin C Dry Body Oil 3.4 fl. oz. \$34 value

Anew Hydra Fusion
Daily Beauty Defense
Broad Spectrum Sunscreen
Lotion SPF 50
1.7 fl. oz. \$34 value



# **GET FREE**

Dr.Belmeur Cica Moisturizing Lip Balm .14 oz. net wt. \$14 value

2 belif The True Cream Moisturizing Bomb Try-it Sizes Each, .33 fl. oz. \$16.80 total value

4 Farm Rx Super Greens Cooling Gel Samples (each, pack of 3) \$4 total value



Your Cost: C \$46.48 P \$43.38 PRP \$37.18

OVER

Award Sales: \$61.97\*

Order number: 096-664

\*Based on Brochure Special Prices.

†Includes value of free products.

# **ENJOY A "WOW"-WORTHY COLLECTION AT AN EXCLUSIVE PRICE, JUST FOR YOU!**

This must-have beauty collection valued at \$172 is a no-limit offer available to all Representatives at only \$30 Your Cost and Award Sales of \$30! It's designed to help you on your way to Premier Level, President's Club or beyond! Check out the handy calculator on Avon U, which will show you how to reach your goals by selling this collection, and look out for more Wow offers in What's New.



#### **Get That Glow from Head to Toe**

Exfoliate and moisturize the skin on your face and body while you enhance your luxurious locks and reveal a new youthful-looking glow all over. Finish with a shimmering fragrance to enhance your radiant aura.

#### Rare Gold Original Eau de Parfum amber floral Opulent notes of mandarin zest, ylang-ylang and golden amber. 1.7 fl. oz. \$25 value

Farm Rx Bakuchiol Serum Vegan alternative to retinol. Targets fine lines and wrinkles and dullness without irritation. 1.01 fl. oz. \$44 value

#### Isa Knox Anew Clinical Collagen Booster Microneedling Polisher

At-home skin-resurfacing alternative to micro-dermabrasion and micro-needling procedures. 1.7 fl. oz. \$34 value

# Isa Knox Anew Clinical Revitalize & Reveal Resurfacing Lotion for Body

AHA exfoliating formula. Moisturizes with shea butter. Helps visibly smooth rough, bumpy and crepey skin. 5 fl. oz. \$34 value

#### Skin So Soft Comforting Shea Creamy Body Wash Gently cleanses.

Gently cleanses. 11.8 fl. oz. **\$11 value** 

#### Foot Works Lavender Softening Balm

For spot softening. With vitaimn E, jojoba oil, cocoa butter and shea butter 1.7 oz. net wt. \$6 value

#### **Elastine Moisture Essentials Shine Shampoo**

With argan oil and ceramide. Helps moisturize and reduce split ends. Keeps locks looking shiny and smooth. 12.7 fl. oz. \$9 value

#### **Elastine Moisture Essentials Shine Conditioner**

With argan oil and ceramide. Helps moisturize and reduce split ends. Keeps locks looking shiny and smooth. 12.7 fl. oz. \$9 value

YOUR COST: All 8 for \$30 • CUSTOMER PRICE: All 8 for \$50 • AWARD SALES: \$30 • 996-342 NO LIMIT TO THIS OFFER (you can buy as many collections as you'd like)









# **READY, JET SET, GO!**

The incentive period for Destination Avon ends Campaign 26. Check your tracker in the incentive hub of avon.com to see where you are, and come up with a plan to help you reach for the beach! Here's how:

Let's say you need to achieve over \$2,500 in sales by Campaign 26. Take advantage of...

### AVON LIVE SHOPPING

Invite 10 customers to shop the specials from our Avon Live Shopping events. 10 ORDERS X \$144 = \$1,440 (The average order from an Avon Live Shopping event is \$144 using the coupon code.\*)





## 2 wow

Promote the WOW DEALS in the Brochure. They're an incredible value and make great holiday gifts. (Brochure price: \$50.) **15 WOW DEALS X \$50 = \$750** (Calculation does not apply to *What's New* Wow Deal purchases.)

# 3 FUNDRAISING OPPORTUNITIES

This is the season for giving and giving back. Ask customers to support your Slippers for Seniors cause by purchasing a pair of slippers for \$16.99 to donate to a senior community in need.

20 SLIPPERS X 16.99 = \$340



For a grand total of \$2,530!

#### QUICK TIPS TO BOOST SALES AND MEET YOUR GOAL

- Holiday shopping usually comes from a separate budget. If your customers are buying gifts, remind them of their daily essentials. If they are buying their go-to essentials, ask them about their holiday gifting list!
- Let your customers know that you have a goal and are striving to achieve an incentive.
- Always be ready to recommend a special offer or suggest \$5-andunder items for stocking stuffers.

# **BUY 1, GET 2 FREE**

#### **FACE & BODY CARE SAMPLES**

Let your customers experience the luxurious textures of some of our key products.



**ANEW ULTIMATE NIGHT REPAIR NIGHT SERUM** Pack of 3 Samples 491-866 reg. \$2 **NOW 75¢** 



ANEW PLATINUM AGE DELAY SERUM Pack of 3 Samples 491-885 reg. \$2 NOW 75¢



FARM RX AMAZON **BERRY BOOST** SMOOTHING & FIRMING BODY CREAM Pack of 3 Samples 506-617 reg. \$1 NOW 59¢



FARM RX RAKIICHIOI CREAM Pack of 3 Samples 792-848 reg. \$1 **NOW 790** 



FARM RX BAKUCHIOL **EYE CREAM** Pack of 3 Samples 307-689 reg. \$1 NOW 79¢



FARM RX **SUPER GREENS** MULTIVITAMIN MOISTURE CREAM Pack of 3 Samples 307-913 reg. \$1 NOW 59¢



FARM RX SUPER GREENS COOLING GEL Pack of 3 Samples 976-830 reg. \$1 NOW 59¢



FARM RX SUPER GREENS REFRESHING GEL CLEANSER Pack of 3 Samples 497-151 reg. \$1 NOW 59¢



PINEAPPLE PLUS INSTANT GLOW TONER Pack of 3 Samples 506-435 reg. \$1 NOW 59¢



FARM RX **PINEAPPLE** PLUS BRIGHTENING JELLY SERUM Pack of 3 Samples 506-530 reg. \$1 NOW 59¢



FARM RX GREEN **GODDESS FACIAL OIL** Pack of 5 Samples 759-456 reg. \$2.50 NOW \$2.15



ISA KNOX LXNEW PLATINUM SCULPTING DAY **CRFAM** Pack of 3 Samples 731-690 reg. \$1 NOW 69¢



**PLATINUM SCULPTING NIGHT** CREAM Pack of 3 Samples 731-685 reg. \$1 NOW 69¢

ISA KNOX LXNEW



ISA KNOX LXNEW PLATINUM **SCULPTING EYE CRFAM** Pack of 3 Samples 731-723 reg. \$1 NOW 69¢



ISA KNOX LXNEW **PLATINUM SCULPTING OIL** SERUM Pack of 3 Samples 731-704 reg. \$1 NOW 89¢



ISA KNOX LXNEW **CLINICAL BOOSTER** MICROBIOME **RAI ANCE** Pack of 3 Samples 318-625 reg. \$1 NOW 69¢



ISA KNOX LXNEW **CLINICAL BOOSTER MOISTURE LOCK** Pack of 3 Samples 318-644 reg. \$1 NOW 69¢



ISA KNOX LXNEW CLINICAL BOOSTER PORE PERFECTOR Pack of 3 Samples 318-549 reg. \$1 NOW 69¢



**ANEW ULTIMATE** CLIDREME **DUAL ELIXIR** Pack of 5 Samples 669-694 \$2.50



THE TRUE SERUM REVITALIZING Pack of 3 Samples 577-868 reg. \$1 NOW 69¢



**OVERNIGHT BADIANT MASK** Pack of 3 Samples 993-927 reg. \$2 **NOW 79¢** 



VITAMIN C ILLUMINATING RODY SERIIM Pack of 3 Samples 695-652 reg. \$2 NOW 79¢



ILLUMINATING PRIMING MOISTIIRI7FR Pack of 5 Samples 962-709 reg. \$2.50 NOW \$2.15



ANEW LX ULTIMATE REJUVENATING **CERIIM** Pack of 3 Samples 034-668 reg. \$1



THE TRUE SERUM RESURFACING Pack of 3 Samples 578-386 reg. \$1 NOW 69¢



REVITALIZE & REVEAL INTENSIVE PEEL Pack of 3 Samples 533-806 reg. \$1 NOW 69¢



**SERUM** Pack of 5 Samples 105-159 reg. \$2.50 NOW \$2



**PHYSIOGEL** DAILY MOISTURE THERAPY FACIAL CREAM Pack of 3 Samples 353-819 reg. \$1.50 NOW 69¢



ISA KNOX ANEW LX ULTIMATE DAY CREAM Pack of 3 Samples 549-596 reg. \$1 NOW 89¢



ISA KNOX CLINICAL **COLLAGEN BOOSTER** EYE LIFT PRO DUAL EYE SYSTEM Pack of 5 Samples 351-414 \$3



**AQUA BOMB** ALOE Pack of 3 Samples 994-081 reg. \$1 NOW 69¢



MOISTURIZING ROMR Pack of 3 Samples 836-575 reg. \$1 NOW 69¢



MISSION LUXEREVE EYE CREAM Pack of 3 Samples 000-269 reg. \$2 NOW \$1.20



**ANEW CLINICAL COLLAGEN BOOSTER** RF IIIVFNATING **SERUM AMPOULES** Pack of 3 Samples 351-266 reg. \$3

#### FRAGRANCE VIAL-ON-CARD SAMPLES

Each vial allows for several fragrance applications for a premium sampling experience. Follow up to see what your customers thought of the scent.



LYRD OUD ROSE woody floral Pack of 5 Samples 792-446 reg. \$3 NOW \$1.85



LYRD BOUQUET DE FREESIA soft floral Pack of 5 Samples 359-563 reg. \$3 NOW \$1.85



LYRD
PEONY ROSÉ
soft floral
Pack of 5 Samples
616-263
reg. \$4.25
NOW \$2.50



FAR AWAY amber floral Pack of 5 Samples 451-207 reg. \$2.25 NOW \$1.75



FAR AWAY BEYOND INTENSE woody floral Pack of 5 Samples 387-615 reg. \$4.25 NOW \$2.50



LYRD ARTISAN SANTAL MUSK woody floral Pack of 5 Samples 830-232 reg. \$4.25 NOW \$2.50



LYRD ARTISAN CHERRY VETIVER amber floral Pack of 5 Samples 828-590 reg. \$4.25 NOW \$2.50



RARE PLATINUM INTENSE amber floral Pack of 5 Samples 359-750 reg. \$4.25 NOW \$2.50



STUDIO 1886 GILDED soft floral Pack of 5 Samples 890-020 reg. \$4.25 NOW \$2.50



GINZA WISH YOU WERE HERE fruity floral Pack of 3 Samples 504-318 reg. \$4.50 NOW \$2.90



GINZA ALWAYS BESIDE YOU soft floral Pack of 3 Samples 139-820 reg. \$4.50 NOW \$2.90



MESMERIZE PLATINUM ULTIMATE woody floral Pack of 5 Samples 897-006 reg. \$4.25 NOW \$2.50



STUDIO 1886 LEGENDARY woody fougère Pack of 5 Samples 398-657 reg. \$4.25 NOW \$2.50



MESMERIZE ULTIMATE woody fougère Pack of 5 Samples 436-625 reg. \$4.25 NOW \$2.50



WILD COUNTRY fresh aromatic Pack of 5 Samples 006-453 reg. \$2.25 NOW \$1.75



MESMERIZE fresh aromatic Pack of 5 Samples 006-449 reg. \$2.25 NOW \$1.75



BLACK SUEDE fresh aromatic Pack of 5 Samples 006-468 reg. \$2.25 NOW \$1.75



BLACK SUEDE ULTIMATE woody fougère Pack of 5 Samples 235-728 reg. \$4.25 NOW \$2.50

#### MAKEUP SAMPLES

Help your customers find their perfect shades and experience our formulas.



NEW! fmg Cashmere 24 Hour Foundation Sample Packs 3 samples per pack. Light–Medium 592-966

Medium-Tan 592-970 Tan-Deep 592-985 reg. \$4 NOW \$3 each pack



Love at 1st Lash Mini Mascara Blackest Black. .135 fl. oz. 594-060 reg. \$6 NOW \$3



fmg Glimmer Satin Lipstick Sample Packs

Total 0.212 oz. net wt.; equivalent to over 2 full-size fmg Glimmer Satin Lipsticks. 10 samples per pack. reg. \$22 NOW \$3.25 each pack

#### Sample Pack #1 includes: Wildrose, Rose Angel, Luna, Hibiscus, Sierra Sunset, Poppy, Violet Night, Fog, Thunderbird. Firebolt

235-751

Sample Pack #2 includes: Eclipse, Aster, Wild Cherry, Tulip, Constellation, Morning Glory, Plum Blossom, Desert Moon, Equinox, Twilight 342-350

#### **JEWELRY**

Bracelet Pillow Black velvet-like fabric and cardboard. Imported. 3" L x 3" W. 149-230 \$4.99









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